

TONNY CHAMMANY

MAYOR

CORPORATION OF COCHIN



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04.09.2012

Dean Amhaus, President and CEO
Milwaukee Water Council
710 N. Plankinton Ave. Suite 340
Milwaukee, WI 53202, USA

Date.....

Subject: A Water Council International base in Cochin, India

Dear Mr. Amhaus:

I am pleased to be sending this letter with Dr. Sunny George of Mahattil Advisors Consultants and Educators L.I.P. a member of the delegation of Indian business people attending the water-related trade mission organized by the Milwaukee Water Council and held in Milwaukee September 10-14. Dr. George is an accomplished leader of many of Cochin's water and social development initiatives.

Although the city of Cochin is surrounded by water, clean fresh water is a scarce resource. With Cochin's population density rising due to rapid urbanization occurring across India, it is an immediate priority to advance our water infrastructure and management capabilities. Therefore, we look to learn from the "fresh water" strengths of Milwaukee in order to establish a Cochin water council to lead improvements in our water resource management research, policy and commerce.

In light of the situation identified above, we wish to host a delegation of Milwaukee's business, academic and civic leaders for exchange of technology, culture and tourism credentials. This interaction can also serve as a strategic platform to plan a water management "mega-event" held in Cochin by the end of 2013. I have shared this matter in a letter to the Mayor of Milwaukee and requested his feedback.

It is my interest to offer the Milwaukee Water Council and its members a base in the greater Cochin area to establish business opportunities to serve our region's rapidly growing middle class. Cochin established India's first international trans-shipment container handling port and is strategically located in the Far East-Europe maritime route. Additionally, Cochin's world-class academic institutions produce a highly-educated workforce that can be of significant strategic value to your Water Council member companies.

I welcome your ideas on establishing Cochin as an international base for the Milwaukee Water Council and look forward to your reply.

Cordially,

A handwritten signature in blue ink, appearing to read 'Tony Chammany'.

Tony Chammany
Mayor
Corporation of Cochin

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MAYOR
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Thomas Barrett, Mayor of Milwaukee
200 E. Wells Street
City Hall Rm. 201
Milwaukee, WI 53202 USA

Date.....

Subject: Invitation for Water Management and Trade Cooperation

Dear Worshipful Mayor Tom Barrett,

Shajan John, Adjunct Associate Professor of Milwaukee School of Engineering and founder of Mahattil Advisors Consultants and Educators LLP, is my link to Milwaukee. Mr. John, who grew up in Cochin, India, is deeply interested in establishing closer ties between our two cities. Dr. Sunny George of Mahattil is a member of the water-related trade delegation of Indian business people that will be visiting Milwaukee September 10-14. This letter is to be presented to you during his visit.

Although Cochin is surrounded by water, clean fresh water is a scarce resource. With Cochin's population density rising due to rapid urbanization occurring across India, it is an immediate priority to advance our water infrastructure and management capabilities. Therefore, we look to learn from the "fresh water" strengths of Milwaukee in order to establish a Cochin water council to lead improvements in our water resource management research, policy and commerce.

Mahattil, in collaboration with the Milwaukee Water Council, introduced several Milwaukee-area water conservation, fresh water and water management innovations to our region. At St. Albert's College, via a joint-effort between local students and the University of Wisconsin-Madison, and with guidance from Milwaukee's Sweet Water Foundation, a laboratory-scale aquaponic demonstration system was established in June 2012.

As the largest cities in our respective states of Kerala and Wisconsin, we share several attributes such as an active maritime port, distinguished educational institutions and a diverse community. Additionally, both our regions hold great natural beauty — each with its own unique environments — that I believe offer significant potential for responsible tourism exchange.

In light of the synergies identified above, I invite you to work with me on establishing a vibrant sister-city relationship between Milwaukee and Cochin. To this end, I wish to host a delegation of Milwaukee's business, academic and civic leaders for exchange of technology, culture and tourism credentials. This interaction can also serve as a strategic platform to plan a water management "mega-event" held in Cochin by the end of 2013.

I welcome your ideas on sister-city cooperation and look forward to your reply.

Cordially,

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Tony Chammany
Mayor
Corporation of Cochin