

ANDREA BESTER

FOUNDER / CEO / PRESIDENT

OBJECTIVE

Trend- setting and innovative leader who has managed and built a \$2M staffing and training firm from the ground up, created a scalable business model that has franchised in (2) states, 9 cities, and has led strategic initiatives to enhance growth within the employment staffing and education sectors of the organization.

KEY SKILLS —

Business Administration
Financial Management
Talent Acquisition
Organizational Leadership
Team and Vendor Management
Business Development
Business Law & Business Ethics
Decision Making
Project Management
Critical Thinking
Interpersonal
Creative Thinking
Innovation
Adaptability
Communication
Delegation
Inspiring
Risk Management
Work under pressure
High- stakes negotiator

EXPERIENCE

August 2017 - Present

Founder • President • Cutting Edge Staffing / Academy

- Develop and maintain companies' vision, mission statement, and strategic plan
- Recruit, hire, train, coach, and manage all members of the company's staff
- Establish systems and procedures to ensure company's success over time
- Communicate with employees about company goals, objectives, and policies
- Oversee the organization's financial structure, ensuring adequate and sound funding for the mission and goal of the company.
- Negotiate with other companies regarding actions such as merges, acquisitions, or joint ventures
- Perform financial analysis to assess the health of the business and conduct strategic planning to improve gross margins
- Ensure the company's compliance with all applicable laws, rules, regulations, and standards.

COMMUNICATION

Youth Career Exploration Quarterly Partner – Boys & Girls Club of Greater Milwaukee, Wisconsin

Adult and Youth Re-Entry Partner – Wisconsin Department of Corrections and Racine County.

High School Partner/ Presenter - Milwaukee Public School (MPS) High School District

LEADERSHIP

Board Member – Convergence

Workforce Partnerships

Maximus Inc, Employ Milwaukee, Racine County, Kenosha County, Boys & Girls Club of Greater Milwaukee, Froedtert Hospital, Versiti, Ohio Job Means, Wisconsin Department of Workforce,