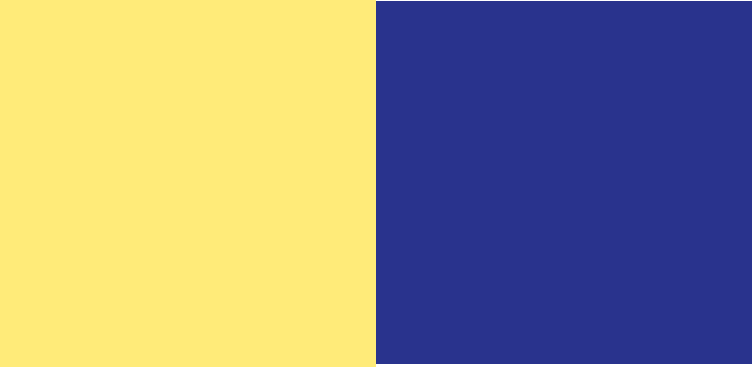
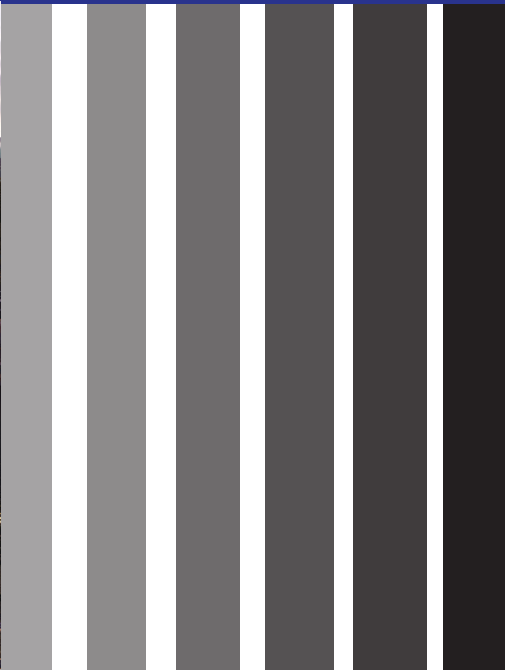


KOMATSU

Mining Corporation

Data through September 30, 2020



Prepared by



TABLE OF CONTENTS

3
Executive Summary
History
Project Team
Goals

4
Project Outreach
Apprenticeship
Small Business

6
Inclusion
SBE Professional Services
SBE Construction
RPP



Komatsu is building a state-of-the-art manufacturing and global mining campus in Milwaukee's Harbor District. Work on the new campus is expected to create over 2,000 construction jobs. Komatsu expects to invest approximately \$285 million dollars in the project. When complete, it will include engineering and robotics labs, a large office complex, a customer experience center, a modern manufacturing facility and more - with potential to employ more than a thousand people. Construction of the campus is expected to be complete in 2022.

The project's design will be completed by Eppstein Uhen Architects (EUA) and GRAEF, and construction by Construction Manager/General Contractor, Hunzinger Construction Company. Prism Technical Management & Marketing Services, LLC (Prism) has been contracted to assist in the achievement of project inclusion goals: 40% RPP workforce; and contract spend of 25% Construction and 18% Professional Services.

The new Milwaukee campus will allow Komatsu to combine operations from two of its three Milwaukee-area facilities: one off National Avenue in West Milwaukee and the other at the Honey Creek Corporate Center in Wauwatosa.



VIRTUAL APPRENTICESHIP AWARENESS EVENT

Working and following City of Milwaukee and CDC guidance on Covid-19, for large gatherings delayed a City wide presentation twice -- the long-awaited Apprenticeship Awareness event was held on Thursday, June 25, 2020 hosted by Prism Technical in partnership with the State of Wisconsin Department of Workforce Development, the Wisconsin Regional Training Partnership agency (WRTP/BIG STEP) and Hunzinger Construction Company. The event had 48 known registrants via Zoom, but was also broadcasted on Facebook Live. The subject included information on all Statewide Apprenticeship programs, with a focus on construction and information on how to obtain apprenticeships and getting registered into the City of Milwaukee's Residence Preference Program (RPP).

Although there are many innovative apprenticeship opportunities, the focus on construction was led by Apprenticeship Training Representative, Nick Abbott of DWD. He shared apprenticeship committee information for Milwaukee, Kenosha, Racine and Walworth, Wisconsin areas. Recognizing how important the interview process is, Nick provided A Guide to Successful Interviewing for the Skilled Trades for attendees to go over in their spare time.

Jacob Walton, Program Manager at WRTP/BIG STEP, introduced participants to the Residents Preference Program (RPP) and Communities in Need (COIN) certification to complement the apprenticeship education. Their organization assists construction newcomers with tutoring in preparation for the Accuplacer test needed to begin the on the job training.

Lastly, remarks were given by Diversity & Inclusion Coordinator of Hunzinger Construction Company, Joan Zepecki. She highlighted Komatsu's Global Headquarters and Manufacturing South Harbor Campus as one of the many projects in Wisconsin workers can expect to see available opportunities.

Apprenticeship Awareness Event *JOIN FROM ANYWHERE!*

NEW DATE!

THURSDAY
June 25th | 6-7:30pm

REGISTER NOW AT:
apprenticeshipmke.eventbrite.com
Registration is required to receive link to virtual meeting.
Questions? Email jboyd@prismtechnical.com

Join us virtually to learn about apprenticeships, trades and job opportunities!

info about upcoming projects & opportunities from:

WHAT TO EXPECT

- Learn about the Residents Preference Program and how to apply for the certification through WRTP/BIG STEP.
- View available jobs with Hunzinger Construction Company.
- Work with Apprenticeship Navigators for an overview of apprenticeship roles, contracts and successful interviewing skills.
- Access to apprenticeship booklets and informational handouts on trade options.

DON'T FORGET TO REGISTER AT:
<https://apprenticeshipmke.eventbrite.com>

To see current job openings visit:
WisconsinApprenticeship.org

Outreach Events Attended Promoting the Komatsu South Harbor Campus Project:

10th Annual City of Milwaukee's OSBD Annual Small Business Conference was held on April 29, 2019 at Manpower Headquarters. Hunzinger presented a workshop on upcoming opportunities with a focus on Komatsu.

4th Annual Wisconsin Veterans Business Conference was held May 23, 2019 at Potawatomi Conference Center. Hunzinger met with relevant contractors for possible involvement in bidding the Komatsu project.

The North Central National Minority Supplier Development Council and NAMC's Annual Business to Business Conference was held August 14, 2019. Hunzinger participated on the outreach panel which included a speech from Mayor Tom Barrett who spoke about the South Harbor Campus as well.

Wisconsin Marketplace Conference - The WI Governor's Conference on Diverse Business Development was held October 23- 24, 2019. Hunzinger/EUA and GRAEF partnered as a major sponsor of the event having a booth over the 2 days, speaking on a panel regarding the Komatsu project the first day and hosting the first night networking reception.

WisDOT & NAMC's 24th DBE Workshop & Secretary's Golden Shovel Awards Conference took place February 19-20, 2020. Hunzinger participated in a panel to discuss details regarding the Komatsu South Harbor Campus Project.



SBE Participation: Professional Services

The Total Adjusted budget to date is \$6,047,476, with SBE/DBE firms holding \$1,284,785 in contracts or 21.2%. Professional Service SBE firms were paid \$989,303 or 77.0% of their contract value through September, 2020.

TABLE 1: PRIME PROFESSIONAL SERVICES CONTRACTS *through September 2020*

Firm	Contracted by	Scope of Services	Value Subject to Participation
EUA/Graef	Komatsu	Lead Architectural and Engineering services	\$5,204,490
GESTRA Engineering	Komatsu	Geotechnical /Testing & Environmental Drilling	\$333,875
Avantti Design Group, LLC *	Hunzinger Construction Co.	Pre-Engineered Metal Building Design	\$250,081
Prism Technical Management & Marketing	Komatsu	Inclusion Consultants	\$259,030
TOTAL			\$6,047,476

TABLE 2: SBE PROFESSIONAL SERVICES INCLUSION *through September 2020*

SBE Firm	Contracted by	Scope of Services	Awarded Contract Value	Paid to Date	% of Contract paid through Sept 2020
Prism Technical Management & Marketing	Komatsu	Inclusion Consultants	\$259,030	\$50,010	19.3%
GESTRA Engineering	Komatsu	Engineering/Testing	\$333,875	\$276,056	82.7%
Avantti Design Group, LLC*	Hunzinger Construction Co.	Pre-Engineered Metal Building Design	\$250,081	\$237,577	95.0%
Bloom Companies, LLC	EUA	Structural Engineering	\$112,500	\$104,062	92.5%
IBC Engineering Services, Inc.	EUA	Mech/Elec/Plumbing Engineering	\$120,475	\$102,404	85.0%
M&E Architects + Engineers, LLC	EUA	Architectural Consulting	\$155,900	\$155,900	100.0%
Stormwater Solutions Engineering, LLC	EUA	Civil Engineering	\$18,874	\$25,331	134.2%
TerraTec Engineering, LLC	EUA	Civil Engineering	\$34,050	\$37,963	111.5%
TOTAL			\$1,284,785	\$989,303	77.0%

*Firm has one contract split between professional services and construction.

Project Subject to Participation	
Total Contracts	\$6,047,478
SBE Contract Participation	21.2%
Project Goal: 18%	

PROFESSIONAL SERVICES SBE INCLUSION

GRAPH 1
Contracts



SBE Participation Construction

The Total Adjusted budget to date is \$63,524,021, with SBE/DBE firms holding \$29,253,770 in contracts or 46.1%. Construction Services SBE firms were paid \$12,680,745 or 43.3% of their contract value through September, 2020.

TABLE 3: CONSTRUCTION CONTRACT *through September 2020*

Firm	Contracted by	Scope of Work	Value Subject to Participation
Hunzinger Construction Co.	Komatsu	General Contractor	\$63,524,021

TABLE 4: SBE CONSTRUCTION INCLUSION *through September 2020*

SBE Firm	Contracted by	Scope of Work	SBE Contract Value	SBE Paid to Date	% of Contract paid through Sept 2020
Avanti Design Group, LLC **	Hunzinger Construction Co.	Pre Engineered Metal Building	\$14,259,901	\$12,126,052	85.0%
Benavides Construction, Inc.	Cornerstone One, LLC	Subcontractor/Supplier	\$25,000		0.0%
Construction Services of Milwaukee, LLC	Michels Corp.	Onsite Pile Work	\$837,437	\$333,167	39.8%
Duwe Metal Products, Inc.	Hunzinger Construction Co.	Reinforcing Steel - Office	\$687,161	\$144,849	21.1%
Duwe Metal Products, Inc.	Hunzinger Construction Co.	Reinforcing Steel - Bay 5	\$558,933		0.0%
Duwe Metal Products, Inc.	Hunzinger Construction Co.	Reinforcing Steel - Parking Deck	\$371,276		0.0%
Duwe Metal Products, Inc.	Hunzinger Construction Co.	Reinforcing Steel - Bridge	\$30,831		0.0%
Duwe Metal Products, Inc.	Hunzinger Construction Co.	Reinforcing Steel - Monuments	\$14,801		0.0%
Hard Rock Sawing & Cutting Co.	Cornerstone One, LLC	Concrete Cutting	\$2,000		0.0%
Heider & Bott Co.	Cornerstone One, LLC	Material Supplier	\$188,072		0.0%
Hurt Electric, Inc.	Pieper Electric, Inc.	Temp Site Electric	\$99,340		0.0%
JCP Construction, LLC	Hunzinger Construction Co.	Foundation Concrete - Office	\$216,654		0.0%
JCP Construction, LLC	Hunzinger Construction Co.	Foundation Concrete - Manufacturing	\$576,170		0.0%
KMI Construction, LLC	Hunzinger Construction Co.	Office Masonry	\$1,393,741		0.0%
P.L. Freeman Co.	Cornerstone One, LLC	Subcontractor/Supplier	\$150,014		0.0%
P.L. Freeman Co.	MM Schranz, Inc.	Subcontractor/Supplier	\$584,026		0.0%

TABLE 4 cont.: SBE CONSTRUCTION INCLUSION *through September 2020*

SBE Firm	Contracted by	Scope of Work	SBE Contract Value	SBE Paid to Date	% of Contract paid through Sept 2020
Price & Sons, Inc.	Cornerstone One, LLC	Material Supplier	\$199,430		0.0%
SPE, Inc.	Avanti Design Group, LLC	Steel Erection - Building	\$5,353,761		0.0%
SPE, Inc.	Daigle Brothers, Inc.	Steel Erection - Office	\$967,400		0.0%
SPE, Inc.	Doral Corp.	Steel Erection - Bridge	\$412,400		0.0%
Straightline Grading & Excavating, LLC	A.W. Oakes & Son	Mass Grading	\$1,609,690		0.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Site Utilities	\$90,000		0.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Office Excavation	\$46,793	\$18,717	40.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Parking Excavation	\$40,050		0.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Bridge Excavation	\$6,425		0.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Bay 5 Excavation	\$107,188		0.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Monument Excavation	\$6,383		0.0%
Szada Trucking, Inc.	Cornerstone One, LLC	Trucking / Hauling - Vapor Intrusion System	\$88,443		0.0%
Toki & Associates, Inc.	Cornerstone One, LLC	Survey & Layout	\$20,000		0.0%
ZS, LLC	Michels Corp.	Survey & Documentation	\$73,950	\$32,000	43.3%
ZS, LLC	Hunzinger Construction Co.	Roof Davits Manufacturing	\$236,500	\$26,000	11.0%
SBE Construction Contracts Awarded to Date			\$29,253,770	\$12,680,785	43.3%
All Construction Contracts Awarded to Date			\$63,524,021		
SBE Construction Participation to Date			46.1%	Project Goal: 25%	

** S/DBE also has a certified sub contractor. Contract values shown are for self perform work only

CONSTRUCTION SBE INCLUSION

**GRAPH 2
Contracts**

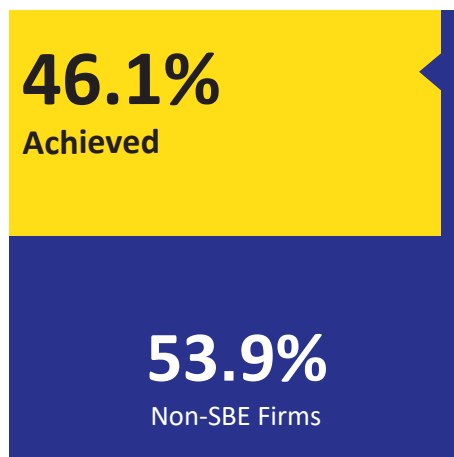


TABLE 5: TOTAL RPP PARTICIPATION *through September 2020*

Contractor	Contracted by	Scope of Work	Total Hours	RPP Hours	RPP %	Bonus Hours	RPP w/ Bonus Hours
30th State, LLC	MJM Truckin' LLC	Trucking	8.5	0.0	0.0%	0.0	0.0%
Alex Simply Trucking, LLC	MJM Truckin' LLC	Trucking	27.0	27.0	100.0%	12.2	145.0%
A.W. Oakes & Sons, Inc.	Hunzinger Construction Co.	Mass Grading	4,641.8	1,357.3	29.2%	184.7	33.2%
Chilstrom Erecting Corp.	Duwe Metal Products	Rebar	1,871.0	887.5	47.4%	113.2	53.5%
Construction Services of Milwaukee, LLC	Michels Corp.	Structural Steel Furnish & Install	760.5	569.0	74.8%	32.7	79.1%
Cornerstone Plumbing	Hunzinger Construction Co.	Footing Excavation	1,384.8	253.3	18.3%	40.4	21.2%
David Bartel Trucking, Inc.	MJM Truckin' LLC	Trucking	8.8	0.0	0.0%	0.0	0.0%
Delgado Trucking	MJM Truckin' LLC	Trucking	75.0	75.0	100.0%	42.6	156.9%
Doral Corp.	Construction Services of Milwaukee, LLC	Welding piles	766.0	766.0	100.0%	326.7	142.7%
Duwe Metal Products	Hunzinger Construction Co.	Rebar	478.0	136.0	28.5%	44.1	37.7%
Edra Trucking, LLC	MJM Truckin' LLC	Trucking	63.0	63.0	100.0%	41.9	166.4%
Hunzinger Construction Co.	N/A	General Contractor	6,589.0	4,235.5	64.3%	152.3	66.6%
Hurt Electric, Inc.	Pieper Electric, Inc.	Electrical Work	545.5	258.0	47.3%	0.0	47.3%
Ivan's Trucking, LLC	MJM Truckin' LLC	Trucking	57.5	57.5	100.0%	25.9	145.0%
JCP Construction	Hunzinger Construction Co.	Footing and foundation column lines	996.5	757.5	76.0%	117.2	87.8%
JLS Truckin' LLC	MJM Truckin' LLC	Trucking	30.3	30.3	100.0%	13.6	145.0%
KMI Construction, LLC	Hunzinger Construction Co.	Masonry	617.5	156.5	25.3%	47.4	33.0%
LDE Trucking, LLC	MJM Truckin' LLC	Trucking	8.5	0.0	0.0%	0.0	0.0%
Michels Corp.	Hunzinger Construction Co.	Pile Driving	15,432.0	5,702.5	37.0%	693.2	41.4%
MJM Truckin' LLC	Straightline Grading & Excavating, LLC	Trucking	290.8	290.8	100.0%	0.0	100.0%
Moras Trucking Uno LLC	MJM Truckin' LLC	Trucking	50.0	50.0	100.0%	56.8	213.6%
S. Sanchez Trucking	MJM Truckin' LLC	Trucking	8.5	0.0	0.0%	0.0	0.0%
SPE Inc. - Grunau	Daigle Brothers, Inc.	Steel Erector	1,890.5	1,261.5	66.7%	281.2	81.6%
Straightline Grading & Excavating, LLC	A.W. Oakes & Sons, Inc.	Grading	1,261.5	0.0	0.0%	0.0	0.0%
Szada Trucking, Inc.	Cornerstone Plumbing	Trucking	1,279.5	1,279.5	100.0%	438.2	134.2%
Terminal-Andrae Inc.	Hurt Electric	Electrical Work	16.0	0.0	0.0%	0.0	0.0%
Totals			39,157.8	18,213.5	46.5%	2,664.1	53.3%

GRAPH 3

RPP Inclusion

53.3%

Achieved w/ Bonus

46.7%

20,944.3

Non-RPP Hours

39,157.8 Total hours worked

RPP Goal: 40%



TABLE 6: RPP PARTICIPATION BY TRADE *through September 2020*

Trade	# of RPP Workers	Zip Code	Total RPP Hours
Bricklayer	1	53204	56.0
Bricklayer	1	53210	63.5
Carpenter	1	53204	8.0
Carpenter	1	53205	453.5
Carpenter	1	53207	412.5
Carpenter	2	53212	158.0
Carpenter	1	53215	283.0
Carpenter	3	53216	866.5
Carpenter	1	53224	566.0
Cement Finisher	1	53219	268.0
Electrician	1	53207	258.0
Heavy Equipment Operator	1	53207	342.5
Heavy Equipment Operator	1	53209	165.8
Heavy Equipment Operator	1	53210	98.0
Heavy Equipment Operator	1	53215	951.0
Heavy Equipment Operator	2	53218	448.5
Heavy Equipment Operator	2	53219	381.0
Heavy Equipment Operator	1	53221	364.5
Ironworker	1	53202	238.0
Ironworker	1	53204	32.0
Ironworker	2	53206	376.0
Ironworker	4	53212	642.5
Ironworker	3	53215	531.5
Ironworker	1	53224	150.0
Ironworker	1	53228	236.0
Laborer	2	53205	313.5
Laborer	1	53206	219.3
Laborer	1	53207	429.0
Laborer	1	53209	413.5
Laborer	2	53212	223.0
Laborer	1	53214	148.5
Laborer	2	53219	395.5
Laborer	1	53221	34.0
Laborer	1	53223	448.0
Laborer	1	53225	233.0
Laborer	1	53227	390.5
Millwright	1	53208	449.0
Millwright	1	53216	36.0
Piledriver	1	53204	746.5
Piledriver	1	53207	1207.5
Piledriver	1	53222	449.0
Project Engineer (Non-construction)	2	53211	970.0
Project Engineer (Non-construction)	1	53233	847.5
Truck Driver	2	53204	127.8
Truck Driver	1	53212	63.0
Truck Driver	10	53215	1116.3
Truck Driver	1	53216	290.8
Truck Driver	2	53221	267.3
Truck Driver	1	53224	8.0
Tuckpointer	1	53215	37.0
TOTAL	76		18,213.5

END OF REPORT