



THE NORTHWESTERN MUTUAL TOWER AND COMMONS

SBE AND RPP PARTICIPATION THROUGH
MARCH 31, 2016

Prepared in conjunction with Prism Technical
Management & Marketing Services, LLC

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ON THE COVER:

When **Brittley Richards** was in high school, her grandfather told her, "If you're smart, you'll become an electrician." Today, she's a second-year electrical apprentice with **Hurt Electric Inc.**

Brittley took time out after high school to have a family, then worked as a restaurant manager. Now she's pursuing her dream and is "super excited" to be working on The Tower and Commons. Certified through the Residents

Preference Program, Brittley has been on the project since November 2015 and has worked on electrical substations and lighting in The Tower.

With three children at home, Brittley is focused on the future. "This is a high profile project," she says. "You cannot go anywhere but up from this point, with better pay and learning a skill that will help boost your career. I'm excited to take flight from here."



SECTION 1

EXECUTIVE SUMMARY

Our decision to build a signature development downtown makes a huge statement about metro Milwaukee's attractiveness as a place to live and work and its ability to draw top talent and new businesses to the area. We are proud to call Milwaukee's lakefront our home.



Northwestern Mutual Tower and Commons Executive Summary

Small Business Enterprises in Milwaukee have been awarded \$113.4 million in contracts and commitments, or 30 percent of the total value of applicable construction and professional services contracts to date.

Milwaukee residents eligible under the Residents Preference Program (RPP) have performed 44 percent of the construction hours on the project to date.

Northwestern Mutual is committed to Milwaukee's success.

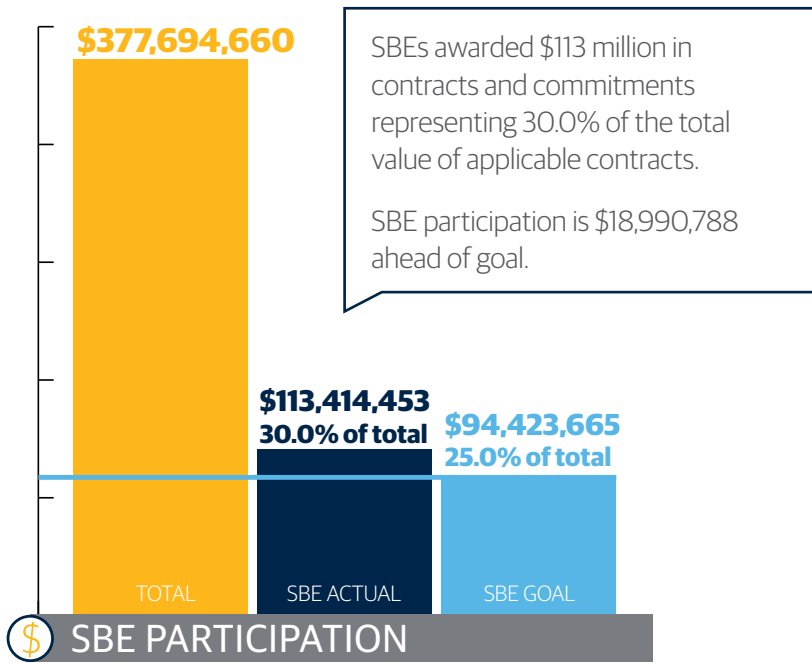
Whether it's our promise to keep or add good-paying jobs at our downtown headquarters; the millions of dollars in philanthropic donations we make in the area; our partnerships in the Amani, Metcalfe Park and Muskego Way neighborhoods; or working hard to make sure local small businesses get the chance to help build our new Tower and Commons, it's all our way of saying, "We Believe in Milwaukee!"

We promised by the end of our building project in 2017 that 25.0 percent of the total value of applicable contracts awarded to build our Tower and Commons would go to Milwaukee Small Business Enterprises (SBEs). We promised that at least 40.0 percent of the labor hours on the project would be worked by Milwaukee residents eligible under the Residents Preference Program (RPP).

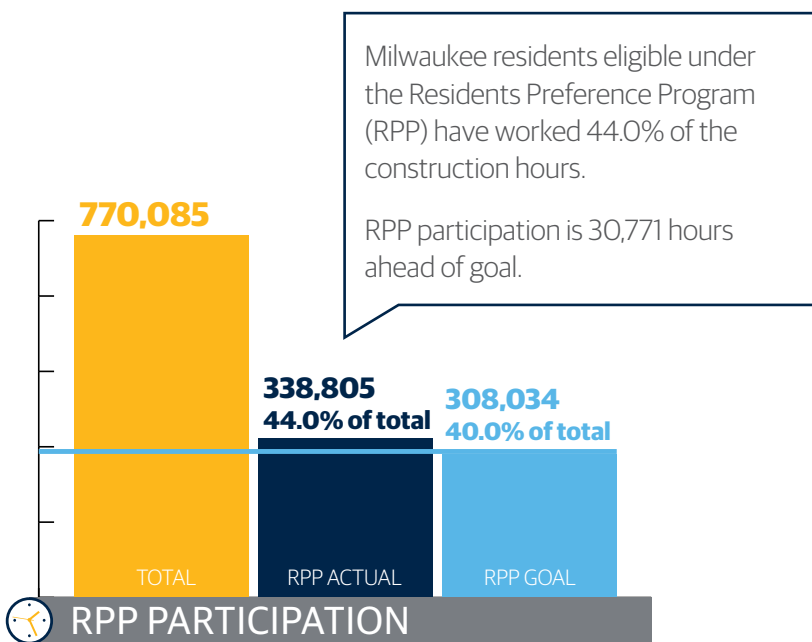
Recognizing that each quarter along the way we may be somewhat above or below the ultimate goal, we are pleased to report that we are ahead of these goals as of March 31, 2016.

Northwestern Mutual Tower and Commons Construction

Start of Project through March 31, 2016



Dollar Value of Applicable Contracts Awarded



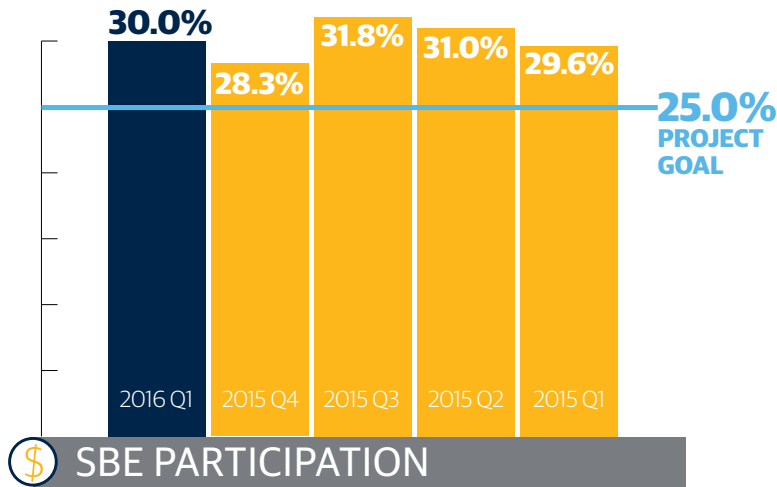
Construction Hours Worked

PROJECT HIGHLIGHTS

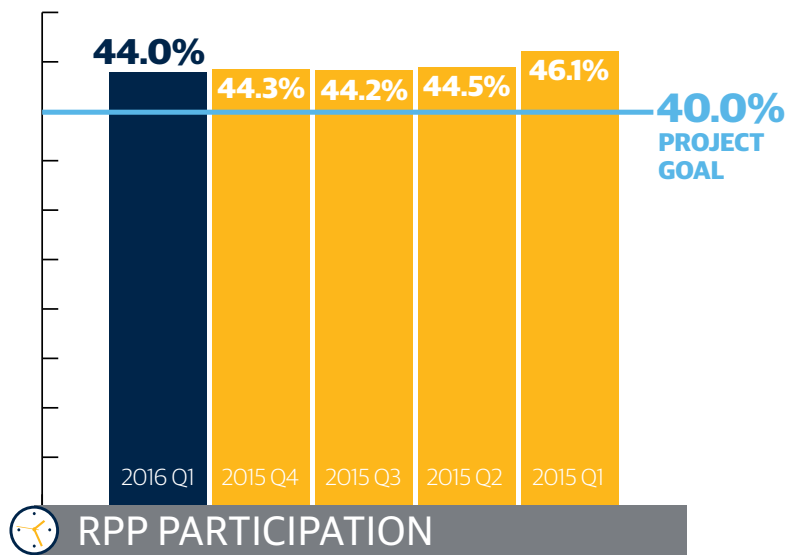
- \$377.7 million in applicable contracts awarded.
- \$113 million in contracts and commitments (30.0 percent of total) awarded to City of Milwaukee Small Business Enterprises (SBEs), exceeding 25.0 percent goal.
- Residents Preference Program (RPP) participation is ahead of goal. Milwaukee residents eligible under RPP have worked 44.0 percent of construction hours.
- 536 City of Milwaukee residents hired through RPP.
- 172 apprentices working on project
- Outreach to more than 100 community-based organizations to help ensure project participation from diverse segments of the Milwaukee community.
- More than 600 individuals connected to career pathways training and preparation programs through our partnership with Wisconsin Regional Training Partnership (WRTP)/BIG STEP.
- More than 80 of the workers hired through RPP received job training in WRTP/BIG STEP's targeted workforce training program.

Northwestern Mutual Tower and Commons Construction

Start of Project through March 31, 2016



Percentage of Applicable Contract Dollar Value Awarded to SBEs



Percentage of Construction Hours Worked by RPP Participants

PROJECT STATUS

AS OF MARCH 31, 2016

- Picture frame glass is installed over Mason Street and Wisconsin Avenue entrances.
- Tower crane grows to its full height of 617 feet.
- First phase of Van Buren Street skywalk construction begins.
- Curtain wall assembly is in full production mode at Century City.
- The Commons is completely enclosed in glass and granite curtain wall.

LOOKING AHEAD

- Tower's concrete core reaches completion at level 35.
- The Tower is topped off with steel.
- Glass curtain wall on The Tower is two-thirds finished.
- Van Buren Street skywalk is structured in steel.
- Construction begins on Mason Street skywalk.



Northwestern Mutual Tower and Commons Construction

Participation Performance Report

This Northwestern Mutual Tower and Commons Participation Performance Report details Northwestern Mutual's progress toward meeting the goals of the Human Resources Agreement it has with the City of Milwaukee. In constructing the 1.1 million-square-foot expansion of its downtown Milwaukee office complex, Northwestern Mutual has agreed to:

- Use certified Small Business Enterprises (SBEs) and/or businesses certified under equivalent programs for 25.0 percent of applicable construction costs.
- Use underemployed City of Milwaukee residents via the Residents Preference Program (RPP) for 40.0 percent of the construction hours worked.
- Ensure payment of prevailing wages where applicable.

Northwestern Mutual has engaged a building design, construction and consulting team that understands the critical importance we have placed on meeting these SBE and RPP goals.

Development Manager
Hines

General Contractor Team
Gilbane | C. G. Schmidt Inc.

Participation Coordinator
Prism Technical

SECTION 2

OUR STORY

Northwestern Mutual has called Milwaukee home since 1859.

Today, more than 4.3 million people rely on Northwestern Mutual for insurance and investment solutions.



THE TOWER

32 stories

550 feet

Second tallest building in state

Largest building in city occupied by one company

Our investment in our downtown campus is also an investment in Milwaukee.

The entire metro area benefits when top employers make a long-term commitment to grow in downtown Milwaukee. It means more jobs, a stronger tax base, more community support from businesses, and more top talent giving back to all areas of the community.

1914 HEADQUARTERS

Iconic structure anchors downtown campus

THE COMMONS

3 stories

Public dining and visitors center

Community access

3,000 DOWNTOWN MILWAUKEE JOBS RETAINED OR ADDED THROUGH CAMPUS EXPANSION



Milwaukee County Red Feather agencies preceded what is now the United Way. In 1950, Northwestern Mutual leaders visited and saw the difference our company's donations were making at the YMCA, Milwaukee Children's Hospital, and Goodwill Industries. Our support for United Way has continued.

We've grown up with Milwaukee as our hometown for nearly 160 years.

We are stewards of our communities by bringing together groups of people and organizations and leveraging the power of our employees, field and financial resources to improve the lives of children and families.

A. Our company continues to play a crucial role in keeping Milwaukee's performing arts community strong – largely due to the generous support of our employees. Our 2016 United Performing Arts Fund campaign raised \$896,289, exceeding our goal by 12 percent. Milwaukee is home to nearly 6,000 actors, dancers, musicians and behind-the-scenes specialists who produce over 2,000 live performances of music, dance, theater and opera each year. More than one million people are touched each year through their performances, educational outreach, special events and community partnerships. We're proud to support them.



B. In March, our Northwestern Mutual Foundation announced more than \$700,000 in grants to 10 cultural attractions throughout Greater Milwaukee, including Betty Brinn Children's Museum. Funded museum programs provide free parenting education, museum membership and transportation assistance to families in at-risk neighborhoods including Amani, Metcalfe Park and Muskego Way. Additional funding supports Discovery World's Northwestern Mutual Mondays, a program that keeps the doors open one extra day per week March 28 through Sept. 25, accommodating increased school group and tourist demand.



SECTION 3

SMALL BUSINESS ENTERPRISE RESULTS

We believe in promoting a healthy business environment. Strong businesses, especially small- and medium-sized companies, are the backbone of the city's economy. They contribute to the vitality of the city.

Tower and Commons Small Business Enterprise (SBE) Participation

Northwestern Mutual and the City of Milwaukee share an interest in promoting a healthy local business environment. Strong businesses, especially small- and medium-sized companies, are the backbone of the city's economy. They create jobs, pay taxes, and contribute to the vitality of the city.

That's why we set a goal for our downtown development to not only have an impact on our business, but to help raise the tide for many businesses in the city.

Small Business Enterprises are companies with annual revenues below a stated floor and typically owned by one or more individuals who are at an educational, social, economic or other disadvantage. SBEs, including many businesses owned by minorities, women and military veterans involved in building design and construction, are an integral part of creating our Tower and Commons.

TABLE 1: SBE PARTICIPATION LEVEL

Start of Project through March 31, 2016

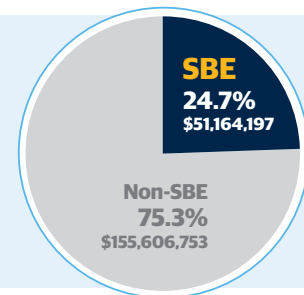
| TOTAL VALUE OF APPLICABLE CONTRACTS AWARDED | | \$377,694,660 | |
|---------------------------------------------|--------------|---------------|---------------|
| | GOAL | ACTUAL | STATUS |
| SBE Participation Percentage | 25.0% | 30.0% | +5.0 |
| Value of SBE Contracts Awarded | \$94,423,665 | \$113,414,453 | +\$18,990,788 |



CONTRACT PAYMENTS MADE

SBEs have received 24.7 percent or \$51,164,197 of applicable project contract payments made through March 31, 2016. Payments on

contracts awarded will continue to be made throughout the project as work is completed.



Numerical data presented in separate tables may differ slightly due to rounding.

SMALL BUSINESS ENTERPRISES

Constructing a high-rise office building requires a wide variety of construction-related services. We're proud to involve a large number of companies in building our Tower and Commons. Table 2 shows details of all Small Business Enterprises involved from the start of

the project to date. For ease of reference, we have also broken out the SBE professional services providers (see Table 3, page 18) from the SBE construction providers (see Table 4, page 20).

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|------------------------------------------------|-----------------------------------|----------------------------------------------|-----------------------|--------------------------------|
| Affirmative Supply Co. | Central Ceiling Systems Inc. | Acoustical Ceiling Tile Supply | \$ 380,000 | \$ - |
| American Design Inc. | Kendall/Heaton Associates | East Office Building Demolition | \$ 43,320 | \$ 43,320 |
| American Design Inc. | Kendall/Heaton Associates | East Office Building Selective Salvage | \$ 6,313 | \$ 6,313 |
| American Design Inc. | Valerio Dewalt Train Associates | Fitness Architectural Services/CD Production | \$ 109,400 | \$ 84,070 |
| American Design Inc. | Valerio Dewalt Train Associates | Office Architectural Services/CD Production | \$ 638,735 | \$ 307,070 |
| Arrow-Crete Construction LLC | Globe Contractors Inc. | Concrete | \$ 104,987 | \$ 104,987 |
| Arteaga Construction Inc. | Veit & Co. Inc. | Crane | \$ 24,080 | \$ 24,080 |
| Arteaga Construction Inc. | Langer Roofing & Sheet Metal Inc. | Labor and Materials | \$ 1,322,538 | \$ 587,765 |
| ASAP Fastening Systems Inc. | Construction Supply & Erection | Supplier of Various Fasteners | \$ 3,418 | \$ 3,418 |
| Autumn Trucking Inc. | Veit & Co. Inc. | Fuel and Oil | \$ 192,854 | \$ 192,854 |
| Autumn Trucking Inc. | Globe Contractors Inc. | Fuel | \$ 120,006 | \$ 120,006 |
| Autumn Trucking Inc. | Veit & Co. Inc. | Fuel and Oil | \$ 259,371 | \$ 259,371 |
| B & D Contractors | Klein-Dickert Milwaukee Inc. | Install Mirrors and Glass | \$ 404,200 | \$ - |
| B & D Contractors | Milwaukee Plate Glass Co. | Installation of Glass and Glazing | \$ 886,719 | \$ - |
| Barrientos Design & Consulting Inc. | Kendall/Heaton Associates | Van Buren Bridge Project | \$ 166,610 | \$ 149,262 |
| Belonger Corp. Inc. | Gilbane C.G. Schmidt Inc. | Interior HVAC | \$ 2,623,164 | \$ - |
| Best Erectors Inc. | Grunau Co. Inc. | Installation/Erection | \$ 2,625,000 | \$ 598,151 |
| Best Erectors Inc. | Klein-Dickert Milwaukee Inc. | Curtainwall Insulation | \$ 668,068 | \$ - |
| Best Erectors Inc. | Midwest Stairs & Iron Inc. | Miscellaneous Metals | \$ 1,083,597 | \$ 673,264 |
| BestEd Business | Gilbane C.G. Schmidt Inc. | Safety Protection | \$ 14,372 | \$ 18,936 |

(CONTINUED ON PAGE 13)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|-------------------------------------------------|-----------------------------------|-----------------------------------------------|-----------------------|--------------------------------|
| BMR Design Group Inc. | USA Fire Protection Inc. | Professional Services | \$ 203,309 | \$ 187,217 |
| CH Coakley & Co. | Otis Elevator Co. | Offsite Storage and Trucking | \$ 29,304 | \$ 29,304 |
| Choice Construction Co. Inc. | C.G. Schmidt Inc. | Welded Wire Fabric Reinforcing | \$ 2,120,349 | \$ 1,908,314 |
| Choice Construction Co. Inc. | Ceco Concrete Construction | Rebar Installation | \$ 873,000 | \$ 828,656 |
| Choice Construction Co. Inc. | LeJeune Steel Co. | Steel Erection | \$ 7,180,000 | \$ 6,276,343 |
| Con-Cor Co. Inc. | Munson Inc. | Core-Drilling Floor | \$ 5,775 | \$ 5,775 |
| Con-Cor Co. Inc. | Veit & Co. Inc. | Concrete Sawing | \$ 215,290 | \$ 194,660 |
| Con-Cor Co. Inc. | Globe Contractors Inc. | Sawing | \$ 14,011 | \$ 14,011 |
| Con-Cor Co. Inc. | Veit & Co. Inc. | Saw Cutting | \$ 5,760 | \$ 5,760 |
| Con-Cor Co. Inc. | C.G. Schmidt Inc. | Concrete Cutting | \$ 1,139 | \$ 1,139 |
| Con-Cor Co. Inc. | Staff Electric Co. Inc. | Labor and Material Coring | \$ 10,350 | \$ 10,350 |
| Con-Cor Co. Inc. | Giles Engineering Associates Inc. | Concrete Coring Services | \$ 79,043 | \$ 79,043 |
| Continuum Architects & Planners S.C. | Kendall/Heaton Associates | Code Review and Permit Expediting Services | \$ 31,320 | \$ 25,682 |
| Continuum Architects & Planners S.C. | Kendall/Heaton Associates | Old North Office Building Basement | \$ 97,265 | \$ 81,703 |
| Continuum Architects & Planners S.C. | Kendall/Heaton Associates | South Office Building | \$ 15,979 | \$ 4,325 |
| DAAR Engineering Inc. | LeJeune Steel Co. | Surveying | \$ 25,194 | \$ 25,194 |
| DAAR Engineering Inc. | Gilbane C.G. Schmidt Inc. | Site Survey | \$ 299,561 | \$ 206,544 |
| DAAR Engineering Inc. | Construction Supply & Erection | Survey Work | \$ 204,845 | \$ 285,256 |
| Dairyland Electric Co. Inc. | Grunau Co. Inc. | Plumbing Labor/Supplier | \$ 819,206 | \$ 333,250 |
| Dairyland Electric Co. Inc. | Johnson Controls Inc. | Shaft Extension | \$ 1,059,723 | \$ 18,061 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Install and Furnish Fire Alarm and Generator | \$ 3,754,207 | \$ 1,352,236 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Install and Furnish Tie/Data | \$ 1,926,242 | \$ 47,487 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Electrical | \$ 16,624 | \$ 16,624 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Electrical | \$ 306,320 | \$ 306,320 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Switchgear | \$ 2,209 | \$ 2,209 |
| Dakota Intertek Corp. | Giles Engineering Associates Inc. | Labor and Hand Augering Services | \$ 3,411 | \$ 3,411 |
| Duwe Metal Products Inc. | Benson Industries Inc. | Shop and Field Labor and Miscellaneous Metals | \$ 15,867,515 | \$ 1,669,874 |

(CONTINUED ON PAGE 14)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|--------------------------------------------------------|-----------------------------------|---------------------------------------|-----------------------|--------------------------------|
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Interior Miscellaneous Metals | \$ 83,133 | \$ - |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Fabrication and Installation | \$ 125,250 | \$ - |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Install Misc. Metals | \$ 83,113 | \$ - |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Acoustic Screen Wall | \$ 60,304 | \$ 60,304 |
| EKG Trucking LLC | Globe Contractors Inc. | Trucking and Permits | \$ 470,302 | \$ 470,302 |
| Equity Supply Group LLC | Boelter LLC | Equipment | \$ 400,000 | \$ - |
| Equity Supply Group LLC | Sergenian's Floor Coverings Inc. | Material Supplier | \$ 743,337 | \$ - |
| Equity Supply Group LLC | Thorne Associates Inc. | Framing and Drywall Materials | \$ 1,500,000 | \$ 1,165,157 |
| ER Abernathy Industrial Inc. | Gilbane C.G. Schmidt Inc. | Safety Protection | \$ 5,280 | \$ 1,286 |
| Fusion Integrated Solutions LLC | HMA Consultants Inc. | Construction Services | \$ 45,000 | \$ 5,520 |
| Greenfire Management Services LLC | Gilbane C.G. Schmidt Inc. | Project Engineering Services | \$ 358,400 | \$ 213,147 |
| Hard Rock Sawing & Drilling Specialists Co. | Veit & Co. Inc. | Concrete Cutting | \$ 9,240 | \$ 9,240 |
| Hawk Construction LLC | Veit & Co. Inc. | Hydro Excavation | \$ 30,426 | \$ 30,426 |
| Hawk Construction LLC | C.G. Schmidt Inc. | Foundations and Helical Piers | \$ 27,929 | \$ 27,929 |
| Hetzel Tile & Marble Inc. | Gilbane C.G. Schmidt Inc. | Hard Tile/Interior Stone Installation | \$ 3,633,599 | \$ 385,080 |
| Hetzel-Sanfilippo Inc. | Central Ceiling Systems Inc. | Acoustic Ceilings | \$ 558,300 | \$ - |
| Hetzel-Sanfilippo Inc. | C.G. Schmidt Inc. | Sleeper Floor Carpentry Labor | \$ 408,054 | \$ - |
| Hetzel-Sanfilippo Inc. | C.G. Schmidt Inc. | Markerboard Installation | \$ 239,880 | \$ - |
| Hetzel-Sanfilippo Inc. | Gilbane C.G. Schmidt Inc. | Miscellaneous General Conditions | \$ 74,893 | \$ 67,617 |
| Hetzel-Sanfilippo Inc. | Gilbane C.G. Schmidt Inc. | Mock Up | \$ 477,282 | \$ 429,554 |
| Hetzel-Sanfilippo Inc. | Thorne Associates Inc. | Framing and Drywall | \$ 2,100,000 | \$ 1,177,152 |
| Hetzel-Sanfilippo Inc. | Langer Roofing & Sheet Metal Inc. | Labor and Materials | \$ 65,000 | \$ - |
| Hiram Power Electric | Staff Electric Co. Inc. | Furnish Electrical Fixtures | \$ 30,602 | \$ 30,602 |
| Hiram Power Electric | Staff Electric Co. Inc. | Furnish Medium Voltage | \$ 10,908 | \$ 10,908 |
| Hiram Power Electric | Staff Electric Co. Inc. | Furnish Miscellaneous Materials | \$ 154,383 | \$ 86,597 |
| House of Stone Inc. | Structures Hardscapes Specialists | Masonry | \$ 461,420 | \$ - |
| House of Stone Inc. | Boelter LLC | Stone Tops | \$ 525,000 | \$ - |

(CONTINUED ON PAGE 15)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|------------------------------------------|----------------------------------------|--------------------------------------------------|-----------------------|--------------------------------|
| Hurt Electric Inc. | Johnson Controls Inc. | Controls Materials and Installation Labor | \$ 33,467 | \$ - |
| Hurt Electric Inc. | Staff Electric Co. Inc. | Install and Furnish Distribution and UPS | \$ 5,276,622 | \$ 3,919,537 |
| Hurt Electric Inc. | Staff Electric Co. Inc. | Fixtures and Lamps | \$ 2,734,046 | \$ 1,463,894 |
| HVA Products Inc. | Grunau Co. Inc. | Fuel Controls | \$ 19,250 | \$ - |
| IBC Engineering Services Inc. | Alvine Engineering | MEP Engineering for Tower Center TI | \$ 495,760 | \$ 395,760 |
| IBC Engineering Services Inc. | Aquatic Design & Engineering Inc. | Electrical Engineering | \$ 33,275 | \$ 27,675 |
| IBC Engineering Services Inc. | Sebesta Blomberg & Associates | Mechanical and Electrical Commissioning Services | \$ 45,760 | \$ 3,960 |
| JCP Construction LLC | Gilbane C.G. Schmidt Inc. | Foundation Waterproofing | \$ 3,628,800 | \$ 3,080,173 |
| JCP Construction LLC | Glenn Rieder Inc. | Installation Services | \$ 360,380 | \$ - |
| JCP Construction LLC | Thorne Associates Inc. | Framing/Drywall/Labor | \$ 2,100,000 | \$ 1,003,074 |
| JCP Construction LLC | Boelter LLC | Labor | \$ 292,000 | \$ 22,822 |
| KMI Construction LLC | Gilbane C.G. Schmidt Inc. | Masonry | \$ 7,372,075 | \$ 2,557,126 |
| KMI Construction LLC | C.G. Schmidt Inc. | Masonry | \$ 4,150 | \$ 4,150 |
| Marek Landscaping LLC | Veit & Co. Inc. | Erosion Control | \$ 49,352 | \$ 49,352 |
| McDowell Construction Corp. | Globe Contractors Inc. | Asphalt | \$ 98,658 | \$ 98,658 |
| McDowell Construction Corp. | Veit & Co. Inc. | Fencing | \$ 77,423 | \$ 77,423 |
| McKinley's Corp. | Grunau Co. Inc. | HVAC Demolition | \$ 16,400 | \$ 16,400 |
| Metropolitan Services Inc. | Globe Contractors Inc. | Traffic Control | \$ 151,998 | \$ 151,998 |
| Milwaukee Metal Products Co. | Benson Industries Inc. | Fabricators of Embeds, Miscellaneous Metals | \$ 127,349 | \$ 283,230 |
| Milwaukee Metal Products Co. | Terra Engineering & Construction Corp. | Tieback Bearing Plates | \$ 4,692 | \$ 4,692 |
| Natural Athletic Turf LLC | Stano Landscaping | Hardscape Restoration | \$ 50,850 | \$ 50,850 |
| Nuvo Construction Co. Inc. | C.G. Schmidt Inc. | Concrete | \$ 3,900,000 | \$ 3,648,305 |
| Nuvo Construction Co. Inc. | Terra Engineering & Construction Corp. | Bulk Cement | \$ 128,824 | \$ 128,824 |
| P.A. Roeper & Associates Inc. | Graef USA | Drafting Services | \$ 22,500 | \$ 22,500 |
| P.L. Freeman Co. | Grunau Co. Inc. | HVAC and Plumbing Labor/Supplier | \$ 6,186,759 | \$ 3,844,474 |
| P.L. Freeman Co. | Terra Engineering & Construction Corp. | Wales | \$ 104,848 | \$ 104,848 |
| P.L. Freeman Co. | Langer Roofing & Sheet Metal Inc. | Roofing | \$ 136,500 | \$ 14,862 |

(CONTINUED ON PAGE 16)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|----------------------------------------------------------------|----------------------------------------|---------------------------------------------|-----------------------|--------------------------------|
| Price & Sons Inc. | Staff Electric Co. Inc. | Miscellaneous Supplier | \$ 2,133,120 | \$ 860,189 |
| Price & Sons Inc. | United States Alliance Fire Protection | Material Supplier | \$ 21,262 | \$ - |
| Prism Technical Management & Marketing Services LLC | Northwestern Mutual | HR Consultant | \$ 546,155 | \$ 445,777 |
| Quorum Architects Inc. | Kendall/Heaton Associates | Graphics/Wayfinding Consultant | \$ 244,240 | \$ 182,686 |
| Quorum Architects Inc. | The Office of James Burnett | Associate Landscape Architects | \$ 218,230 | \$ 120,013 |
| Rams Contracting Ltd. | Veit & Co. Inc. | Trucking | \$ 12,513 | \$ 12,513 |
| Rinka Chung Architecture Inc. | Buro Happold Consulting Engineers PC | Solar Reflectivity Site Assessment | \$ 6,000 | \$ 3,001 |
| Rinka Chung Architecture Inc. | Buro Happold Consulting Engineers PC | LEED Consulting | \$ 34,000 | \$ 13,523 |
| Rinka Chung Architecture Inc. | Kendall/Heaton Associates | North Parking Garage | \$ 58,000 | \$ 15,510 |
| Rinka Chung Architecture Inc. | Valerio Dewalt Train Associates | Identity Center Café Architectural Services | \$ 64,450 | \$ 9,500 |
| Rinka Chung Architecture Inc. | Valerio Dewalt Train Associates | Credit Union Architectural Services | \$ 68,035 | \$ 55,395 |
| Rockwell Mechanical LLC | Grunau Co. Inc. | HVAC Labor/Supplier | \$ 4,865,885 | \$ 2,644,004 |
| Rockwell Mechanical LLC | J.F Ahern Co. | Chiller Procurement/Installation | \$ 418,380 | \$ 418,380 |
| Security Officer Services Inc. | Gilbane C.G. Schmidt Inc. | Site Security | \$ 195,000 | \$ 159,735 |
| Sonag Ready Mix LLC | Common Links Construction | Metal Framing, Drywall and Taping | \$ 1,017,600 | \$ - |
| Sonag Ready Mix LLC | Ceco Concrete Construction | Concrete Material | \$ 980,000 | \$ 964,749 |
| Sonag Ready Mix LLC | C.G. Schmidt Inc. | CIP Concrete | \$ 20,846 | \$ 20,846 |
| Spann & Associates LLC | Gilbane C.G. Schmidt Inc. | Project Engineering Services | \$ 238,555 | \$ 230,974 |
| Thomas A. Mason Co. Inc. | G3 Technologies Inc. | Floor Installation | \$ 1,485,933 | \$ - |
| Thomas A. Mason Co. Inc. | Gilbane C.G. Schmidt Inc. | Soft Flooring | \$ 1,965,209 | \$ - |
| Thomas A. Mason Co. Inc. | All-Tech Decorating Co. | Painting | \$ 805,040 | \$ 10,402 |
| Thomas A. Mason Co. Inc. | All-Tech Decorating Co. | Painting | \$ 256,131 | \$ - |
| Thomas A. Mason Co. Inc. | Thorne Associates Inc. | Taping Labor | \$ 2,100,000 | \$ 102,311 |
| Tremmel-Anderson Trucking LLC | Veit & Co. Inc. | Trucking | \$ 228,546 | \$ 228,546 |
| Tremmel-Anderson Trucking LLC | New Berlin Grading Inc. | Earthwork | \$ 6,025 | \$ 6,025 |
| Valente Transport Inc. | Veit & Co. Inc. | Trucking | \$ 760,581 | \$ 760,581 |
| Valente Transport Inc. | Veit & Co. Inc. | Trucking/Disposal | \$ 828,802 | \$ 828,802 |

(CONTINUED ON PAGE 17)

TABLE 2: TOTAL SBE PARTICIPATION (PROFESSIONAL SERVICES AND CONSTRUCTION) (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|-------------------------------------------------------------------------------------|---------------------------------|-----------------------------------|-----------------------|--------------------------------|
| Vizcaino's Trucking LLC | Veit & Co. Inc. | Trucking | \$ 267,734 | \$ 267,734 |
| Vizcaino's Trucking LLC | Globe Contractors Inc. | Trucking | \$ 127,324 | \$ 127,324 |
| Vizcaino's Trucking LLC | Veit & Co. Inc. | Trucking | \$ 20,164 | \$ 20,164 |
| ZS LLC | Gilbane C.G. Schmidt Inc. | Engineering Services | \$ 43,200 | \$ 43,040 |
| ZS LLC | Applied Technical Services Inc. | Façade Access Design Services | \$ 62,975 | \$ 58,093 |
| ZS LLC | Entuitive Corp. | Building Enclosure Sub-Consultant | \$ 42,950 | \$ 22,390 |
| ZS LLC | Kendall/Heaton Associates | Structural Engineer | \$ 23,124 | \$ 23,124 |
| ZS LLC | Magnusson Klemencic Associates | Structural Engineering | \$ 215,500 | \$ 215,375 |
| ZS LLC | Northwestern Mutual | Laser Scanning Services | \$ 51,000 | \$ 51,000 |
| ZS LLC | Novum Structures LLC | Laser Scanning Services | \$ 5,470 | \$ 5,470 |
| TOTAL SBE PARTICIPATION | | | \$ 113,414,453 | \$ 51,164,197 |
| % OF APPLICABLE CONTRACT VALUE AWARDED | | | 30.0% | |
| % OF APPLICABLE PAYMENTS MADE | | | 24.7% | |
| TOTAL ADJUSTED CONSTRUCTION AND PROFESSIONAL SERVICES PROVIDER PARTICIPATION | | | \$ 377,694,660 | \$ 206,770,950 |



THOMAS A. MASON CO. INC.

Thomas A. Mason Co. was founded more than 100 years ago by Sicilian immigrant Thomas Macaione, whose grandsons now run the company. Tom Mason is manager of business operations and Steve Macaione is company president.

The company provides soft flooring, drywall, painting, coating and fireproof painting services on The Tower and Commons and has been hiring workers through the Residents Preference Program for some time. While Steve wasn't sure about the program at first, he became a believer when he saw how well it works.

"Many of these individuals were unemployed before. Now they have jobs with full benefits, and they're making good money. The RPP workers we've had on our team have worked out very well," he says.

Tom says the company has grown slowly and naturally over the years, but projects like The Tower and Commons have contributed to its success. Steve believes the project will help them reach the next level. "With other projects starting downtown, I think we may have about four years of work lined up," he says.

TABLE 3: SBE PROFESSIONAL SERVICES PROVIDERS

Much of the focus and excitement of a major building project is on the many construction and trade groups who lift skyscrapers out of the ground. Before a shovelful of dirt is moved, however, architects, engineers and

other professional service providers design and plan the structure. For ease of reference, we have separated just the SBE professional services providers listed in Table 2 and shown them here.

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|----------------------------------------------------------------|-------------------------------------|--------------------------------------------------|-----------------------|--------------------------------|
| American Design Inc. | Kendall/Heaton Associates | East Office Building Demolition | \$ 43,320 | \$ 43,320 |
| American Design Inc. | Kendall/Heaton Associates | East Office Building Selective | \$ 6,313 | \$ 6,313 |
| American Design Inc. | Valerio Dewalt Train Associates | Fitness Architectural Services/CD Production | \$ 109,400 | \$ 84,070 |
| American Design Inc. | Valerio Dewalt Train Associates | Office Architectural Services/CD Production | \$ 638,735 | \$ 307,070 |
| Barrientos Design & Consulting Inc. | Kendall/Heaton Associates | Van Buren Bridge Project | \$ 166,610 | \$ 149,262 |
| Con-Cor Co. Inc. | Giles Engineering Associates Inc. | Concrete Coring Services | \$ 79,043 | \$ 79,043 |
| Continuum Architects & Planners S.C. | Kendall/Heaton Associates | Code Review and Permit Expediting Services | \$ 31,320 | \$ 25,682 |
| Continuum Architects & Planners S.C. | Kendall/Heaton Associates | Old North Office Building Basement | \$ 97,265 | \$ 81,703 |
| Continuum Architects & Planners S.C. | Kendall/Heaton Associates | South Office Building | \$ 15,979 | \$ 4,325 |
| Dakota Intertek Corp. | Giles Engineering Associates Inc. | Labor and Hand Augering Services | \$ 3,411 | \$ 3,411 |
| Fusion Integrated Solutions LLC | HMA Consultants Inc. | Construction Services | \$ 45,000 | \$ 5,520 |
| IBC Engineering Services Inc. | Alvine Engineering | MEP Engineering for Tower Center TI | \$ 495,760 | \$ 395,760 |
| IBC Engineering Services Inc. | Aquatic Design & Engineering Inc. | Electrical Engineering | \$ 33,275 | \$ 27,675 |
| IBC Engineering Services Inc. | Sebesta Blomberg & Associates | Mechanical and Electrical Commissioning Services | \$ 45,760 | \$ 3,960 |
| P.A. Roeper & Associates Inc. | Graef USA | Drafting Services | \$ 22,500 | \$ 22,500 |
| Prism Technical Management & Marketing Services LLC | Northwestern Mutual | HR Consultant | \$ 546,155 | \$ 445,777 |
| Quorum Architects Inc. | Kendall/Heaton Associates | Graphics/Wayfinding Consultant | \$ 244,240 | \$ 182,686 |
| Quorum Architects Inc. | The Office of James Burnett | Associate Landscape Architects | \$ 218,230 | \$ 120,013 |
| Rinka Chung Architecture Inc. | BuroHappold Consulting Engineers PC | Solar Reflectivity Site Assessment | \$ 6,000 | \$ 3,001 |
| Rinka Chung Architecture Inc. | BuroHappold Consulting Engineers PC | LEED Consulting | \$ 34,000 | \$ 13,523 |
| Rinka Chung Architecture Inc. | Kendall/Heaton Associates | North Parking Garage | \$ 58,000 | \$ 15,510 |
| Rinka Chung Architecture Inc. | Valerio Dewalt Train Associates | Identity Center Café Architectural Services | \$ 64,450 | \$ 9,500 |
| Rinka Chung Architecture Inc. | Valerio Dewalt Train Associates | Credit Union Architectural Services | \$ 68,035 | \$ 55,395 |
| ZS LLC | Applied Technical Services Inc. | Façade Access Design Services | \$ 62,975 | \$ 58,093 |

(CONTINUED ON PAGE 19)

TABLE 3: SBE PROFESSIONAL SERVICES PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|-------------------------------------------------------------------------------|--------------------------------|-----------------------------------|-----------------------|--------------------------------|
| ZS LLC | Entuitive Corp. | Building Enclosure Sub-Consultant | \$ 42,950 | \$ 22,390 |
| ZS LLC | Kendall/Heaton Associates | Structural Engineering | \$ 23,124 | \$ 23,124 |
| ZS LLC | Magnusson Klemencic Associates | Structural Engineering | \$ 215,500 | \$ 215,375 |
| ZS LLC | Northwestern Mutual | Laser Scanning Services | \$ 51,000 | \$ 51,000 |
| TOTAL SBE PROFESSIONAL SERVICES PROVIDER PARTICIPATION | | | \$ 3,468,350 | \$ 24,550,000 |
| % OF APPLICABLE PROFESSIONAL SERVICES CONTRACT VALUE AWARDED | | | 35.0% | |
| % OF APPLICABLE PROFESSIONAL SERVICES PAYMENTS MADE | | | | 25.5% |
| TOTAL ADJUSTED APPLICABLE PROFESSIONAL SERVICES PROVIDER PARTICIPATION | | | \$ 9,907,493* | \$ 9,635,537* |

*This total excludes contracts for specialty disciplines as well as those awarded prior to Dec. 1, 2012, including Kendall/Heaton Associates, Ring & DuChateau, Valerio Dewalt Train Associates and Pickard Chilton.



QUORUM ARCHITECTS INC.

Quorum Architects is a certified small business enterprise owned by Allyson Nemeč. Working with the Office of James Burnett, Kendall/Heaton Associates and Valerio Dewalt Train Associates, the firm provides architectural

services for landscaping and interior design for signage for The Tower and Commons. They've been part of the design team for the last three years.

"This is the biggest project we have worked on," Allyson says. "We came in thinking it would be different than smaller projects, but it is comparable, just with a much bigger team on a bigger scale."

Allyson believes Quorum's participation in this project will lead to other opportunities for her firm, especially given the relationships they've developed with contracting partners and other team members. "We've established relationships with the prime contractors we've worked with on this project, and we hope to collaborate with some of them in the near future as well."

TABLE 4: SBE CONSTRUCTION PROVIDERS

The visible creation of our Tower and Commons is in the capable hands of the construction contractors and subcontractors. They are responsible for preparing the construction site and erecting the building that

will change the shape of our Milwaukee skyline. For ease of reference, we have separated just the SBE construction providers listed in Table 2 and shown them here.

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|-------------------------------------|---------------------------------------------|-----------------------------------|-----------------------|--------------------------------|
| Affirmative Supply Company | Central Ceiling Systems Inc. | Acoustical Ceiling Tile Supply | \$ 380,000 | \$ - |
| Arrow-Crete Construction LLC | Globe Contractors Inc. | Concrete | \$ 104,987 | \$ 104,987 |
| Arteaga Construction Inc. | Veit & Co. Inc. | Crane | \$ 24,080 | \$ 24,080 |
| Arteaga Construction Inc. | Langer Roofing & Sheet Metal Inc. | Labor and Materials | \$ 1,322,538 | \$ 587,765 |
| ASAP Fastening Systems Inc. | Construction Supply & Erection | Supplier of Various Fasteners | \$ 3,418 | \$ 3,418 |
| Autumn Trucking Inc. | Veit & Co. Inc. | Fuel and Oil | \$ 192,854 | \$ 192,854 |
| Autumn Trucking Inc. | Globe Contractors Inc. | Fuel | \$ 120,006 | \$ 120,006 |
| Autumn Trucking Inc. | Veit & Co. Inc. | Fuel and Oil | \$ 259,371 | \$ 259,371 |
| B & D Contractors | Klein-Dickert Milwaukee Inc. | Install Mirrors and Glass | \$ 404,200 | \$ - |
| B & D Contractors | Milwaukee Plate Glass Co. | Installation of Glass and Glazing | \$ 886,719 | \$ - |
| Belonger Corp. Inc. | Gilbane C.G. Schmidt Inc. | Interior HVAC | \$ 2,623,164 | \$ - |
| Best Erectors Inc. | Grunau Co. Inc. | Installation/Erection | \$ 2,625,000 | \$ 598,151 |
| Best Erectors Inc. | Klein-Dickert Milwaukee Inc. | Curtainwall Insulation | \$ 668,068 | \$ - |
| Best Erectors Inc. | Midwest Stairs & Iron Inc. | Miscellaneous Metals | \$ 1,083,597 | \$ 673,264 |
| BestEd Business | Gilbane C.G. Schmidt Inc. | Safety Protection | \$ 14,372 | \$ 18,936 |
| BMR Design Group Inc. | United States Alliance Fire Protection Inc. | Professional Services | \$ 203,309 | \$ 187,217 |
| CH Coakley & Co. | Otis Elevator Co. | Offsite Storage and Trucking | \$ 29,304 | \$ 29,304 |
| Choice Construction Co. Inc. | C.G. Schmidt Inc. | Welded Wire Fabric Reinforcing | \$ 2,120,349 | \$ 1,908,314 |
| Choice Construction Co. Inc. | Ceco Concrete Construction | Rebar Installation | \$ 873,000 | \$ 828,656 |
| Choice Construction Co. Inc. | LeJeune Steel Co. | Steel Erection | \$ 7,180,000 | \$ 6,276,343 |
| Con-Cor Co. Inc. | Munson Inc. | Core-Drilling Floor | \$ 5,775 | \$ 5,775 |
| Con-Cor Co. Inc. | Veit & Co. Inc. | Concrete Sawing | \$ 215,290 | \$ 194,660 |
| Con-Cor Co. Inc. | Globe Contractors Inc. | Sawing | \$ 14,011 | \$ 14,011 |

(CONTINUED ON PAGE 21)

TABLE 4: SBE CONSTRUCTION PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|--------------------------------------------------------|----------------------------------|-----------------------------------------------|-----------------------|--------------------------------|
| Con-Cor Co. Inc. | Veit & Co. Inc. | Saw Cutting | \$ 5,760 | \$ 5,760 |
| Con-Cor Co. Inc. | C.G. Schmidt Inc. | Concrete Cutting | \$ 1,139 | \$ 1,139 |
| Con-Cor Co. Inc. | Staff Electric Co. Inc. | Labor and Material Coring | \$ 10,350 | \$ 10,350 |
| DAAR Engineering Inc. | LeJeune Steel Co. | Surveying | \$ 25,194 | \$ 25,194 |
| DAAR Engineering Inc. | Gilbane C.G. Schmidt Inc. | Site Survey | \$ 299,561 | \$ 206,544 |
| DAAR Engineering Inc. | Construction Supply & Erection | Survey Work | \$ 204,845 | \$ 285,256 |
| Dairyland Electric Co. Inc. | Grunau Co. Inc. | Plumbing Labor/Supplier | \$ 819,206 | \$ 333,250 |
| Dairyland Electric Co. Inc. | Johnson Controls | Shaft Extension | \$ 1,059,723 | \$ 18,061 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Install and Furnish Fire Alarm and Generator | \$ 3,754,207 | \$ 1,352,236 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Install and Furnish Tie/Data | \$ 1,926,242 | \$ 47,487 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Electrical | \$ 16,624 | \$ 16,624 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Electrical | \$ 306,320 | \$ 306,320 |
| Dairyland Electric Co. Inc. | Staff Electric Co. Inc. | Switchgear | \$ 2,209 | \$ 2,209 |
| Duwe Metal Products Inc. | Benson Industries Inc. | Shop and Field Labor and Miscellaneous Metals | \$ 15,867,515 | \$ 1,669,874 |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Interior Miscellaneous Metals | \$ 83,133 | \$ - |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Fabrication and Installation | \$ 125,250 | \$ - |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Install Misc. Metals | \$ 83,113 | \$ - |
| Duwe Metal Products Inc. | Gilbane C.G. Schmidt Inc. | Acoustic Screen Wall | \$ 60,304 | \$ 60,304 |
| EKG Trucking LLC | Globe Contractors Inc. | Trucking and Permits | \$ 470,302 | \$ 470,302 |
| Equity Supply Group LLC | Boelter LLC | Equipment | \$ 400,000 | \$ - |
| Equity Supply Group LLC | Sergenian's Floor Coverings Inc. | Material Supplier | \$ 743,337 | \$ - |
| Equity Supply Group LLC | Thorne Associates Inc. | Framing and Drywall Materials | \$ 1,500,000 | \$ 1,165,157 |
| ER Abernathy Industrial Inc. | Gilbane C.G. Schmidt Inc. | Safety Protection | \$ 5,280 | \$ 1,286 |
| Greenfire Management Services LLC | Gilbane C.G. Schmidt Inc. | Project Engineering Services | \$ 358,400 | \$ 213,147 |
| Hard Rock Sawing & Drilling Specialists Co. | Veit & Co. Inc. | Concrete Cutting | \$ 9,240 | \$ 9,240 |
| Hawk Construction LLC | Veit & Co. Inc. | Hydro Excavation | \$ 30,426 | \$ 30,426 |
| Hawk Construction LLC | C.G. Schmidt Inc. | Foundations and Helical Piers | \$ 27,929 | \$ 27,929 |

(CONTINUED ON PAGE 22)

TABLE 4: SBE CONSTRUCTION PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|--------------------------------------|-----------------------------------|-------------------------------------------|-----------------------|--------------------------------|
| Hetzel Tile & Marble Inc. | Gilbane C.G. Schmidt Inc. | Hard Tile/Interior Stone Installation | \$ 3,633,599 | \$ 385,080 |
| Hetzel-Sanfilippo Inc. | Central Ceiling Systems Inc. | Acoustic Ceilings | \$ 558,300 | \$ - |
| Hetzel-Sanfilippo Inc. | C.G. Schmidt Inc. | Sleeper Floor Carpentry Labor | \$ 408,054 | \$ - |
| Hetzel-Sanfilippo Inc. | C.G. Schmidt Inc. | Markerboard Installation | \$ 239,880 | \$ - |
| Hetzel-Sanfilippo Inc. | Gilbane C.G. Schmidt Inc. | Miscellaneous General Conditions | \$ 74,893 | \$ 67,617 |
| Hetzel-Sanfilippo Inc. | Gilbane C.G. Schmidt Inc. | Mock Up | \$ 477,282 | \$ 429,554 |
| Hetzel-Sanfilippo Inc. | Thorne Associates Inc. | Framing and Drywall | \$ 2,100,000 | \$ 1,177,152 |
| Hetzel-Sanfilippo Inc. | Langer Roofing & Sheet Metal Inc. | Labor and Materials | \$ 65,000 | \$ - |
| Hiram Power Electric | Staff Electric Co. Inc. | Furnish Electrical Fixtures | \$ 30,602 | \$ 30,602 |
| Hiram Power Electric | Staff Electric Co. Inc. | Furnish Medium Voltage | \$ 10,908 | \$ 10,908 |
| Hiram Power Electric | Staff Electric Co. Inc. | Furnish Miscellaneous Materials | \$ 154,383 | \$ 86,597 |
| House of Stone Inc. | Structures Hardscapes Specialists | Masonry | \$ 461,420 | \$ - |
| House of Stone Inc. | Boelter LLC | Stone Tops | \$ 525,000 | \$ - |
| Hurt Electric Inc. | Johnson Controls Inc. | Controls Materials and Installation Labor | \$ 33,467 | \$ - |
| Hurt Electric Inc. | Staff Electric Co. Inc. | Install and Furnish Distribution and UPS | \$ 5,276,622 | \$ 3,919,537 |
| Hurt Electric Inc. | Staff Electric Co. Inc. | Fixtures and Lamps | \$ 2,734,046 | \$ 1,463,894 |
| HVA Products Inc. | Grunau Co. Inc. | Fuel Controls | \$ 19,250 | \$ - |
| JCP Construction LLC | Gilbane C.G. Schmidt Inc. | Foundation Waterproofing | \$ 3,628,800 | \$ 3,080,173 |
| JCP Construction LLC | Glenn Rieder Inc. | Installation Services | \$ 360,380 | \$ - |
| JCP Construction LLC | Thorne Associates Inc. | Framing/Drywall/Labor | \$ 2,100,000 | \$ 1,003,074 |
| JCP Construction LLC | Boelter LLC | Labor | \$ 292,000 | \$ 22,822 |
| KMI Construction LLC | Gilbane C.G. Schmidt Inc. | Masonry | \$ 7,372,075 | \$ 2,557,126 |
| KMI Construction LLC | C.G. Schmidt Inc. | Masonry | \$ 4,150 | \$ 4,150 |
| Marek Landscaping LLC | Veit & Co. Inc. | Erosion Control | \$ 49,352 | \$ 49,352 |
| McDowell Construction Corp. | Globe Contractors Inc. | Asphalt | \$ 98,658 | \$ 98,658 |
| McDowell Construction Corp. | Veit & Co. Inc. | Fencing | \$ 77,423 | \$ 77,423 |
| McKinley's Corp. | Grunau Co. Inc. | HVAC Demolition | \$ 16,400 | \$ 16,400 |

(CONTINUED ON PAGE 23)

TABLE 4: SBE CONSTRUCTION PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|--------------------------------------|----------------------------------------|------------------------------------------------|-----------------------|--------------------------------|
| Metropolitan Services Inc. | Globe Contractors Inc. | Traffic Control | \$ 151,998 | \$ 151,998 |
| Milwaukee Metal Products Co. | Benson Industries Inc. | Fabricators of Embeds and Miscellaneous Metals | \$ 127,349 | \$ 283,230 |
| Milwaukee Metal Products Co. | Terra Engineering & Construction Corp. | Tieback Bearing Plates | \$ 4,692 | \$ 4,692 |
| Natural Athletic Turf LLC | Stano Landscaping | Hardscape Restoration | \$ 50,850 | \$ 50,850 |
| Nuvo Construction Co. Inc. | C.G. Schmidt Inc. | Concrete | \$ 3,900,000 | \$ 3,648,305 |
| Nuvo Construction Co. Inc. | Terra Engineering & Construction Corp. | Bulk Cement | \$ 128,824 | \$ 128,824 |
| P.L. Freeman Co. | Grunau Co. Inc. | HVAC and Plumbing Labor/Supplier | \$ 6,186,759 | \$ 3,844,474 |
| P.L. Freeman Co. | Terra Engineering & Construction Corp. | Wales | \$ 104,848 | \$ 104,848 |
| P.L. Freeman Co. | Langer Roofing & Sheet Metal Inc. | Roofing | \$ 136,500 | \$ 14,862 |
| Price & Sons Inc. | Staff Electric Co. Inc. | Miscellaneous Supplier | \$ 2,133,120 | \$ 860,189 |
| Price & Sons Inc. | United States Alliance Fire Protection | Material Supplier | \$ 21,262 | \$ - |
| Rams Contracting Ltd. | Veit & Co. Inc. | Trucking | \$ 12,513 | \$ 12,513 |
| Rockwell Mechanical LLC | Grunau Co. Inc. | HVAC Labor/Supplier | \$ 4,865,885 | \$ 2,644,004 |
| Rockwell Mechanical LLC | J.F. Ahern Co. | Chiller Procurement/Installation | \$ 418,380 | \$ 418,380 |
| Security Office Services Inc. | Gilbane C.G. Schmidt Inc. | Site Security | \$ 195,000 | \$ 159,735 |
| Sonag Ready Mix LLC | Common Links Construction | Metal Framing, Drywall and Taping | \$ 1,017,600 | \$ - |
| Sonag Ready Mix LLC | Ceco Concrete Construction | Concrete Material | \$ 980,000 | \$ 964,749 |
| Sonag Ready Mix LLC | C.G. Schmidt Inc. | CIP Concrete | \$ 20,846 | \$ 20,846 |
| Spann & Associates LLC | Gilbane C.G. Schmidt Inc. | Project Engineering Services | \$ 238,555 | \$ 230,974 |
| Thomas A. Mason Co. Inc. | G3 Technologies Inc. | Floor Installation | \$ 1,485,933 | \$ - |
| Thomas A. Mason Co. Inc. | Gilbane C.G. Schmidt Inc. | Soft Flooring | \$ 1,965,209 | \$ - |
| Thomas A. Mason Co. Inc. | All-Tech Decorating Co. | Painting | \$ 805,040 | \$ 10,402 |
| Thomas A. Mason Co. Inc. | All-Tech Decorating Co. | Painting | \$ 256,131 | \$ - |
| Thomas A. Mason Co. Inc. | Thorne Associates Inc. | Taping Labor | \$ 2,100,000 | \$ 102,311 |
| Tremmel-Anderson Trucking LLC | Veit & Co. Inc. | Trucking | \$ 228,546 | \$ 228,546 |
| Tremmel-Anderson Trucking LLC | New Berlin Grading Inc. | Earthwork | \$ 6,025 | \$ 6,025 |
| Valente Transport Inc. | Veit & Co. Inc. | Trucking | \$ 760,581 | \$ 760,581 |

(CONTINUED ON PAGE 24)

TABLE 4: SBE CONSTRUCTION PROVIDERS (CONTINUED)

| SBE FIRM | SUBCONTRACTOR TO | TRADE/DESCRIPTION OF WORK | TOTAL CONTRACT AMOUNT | AMOUNT PAID THROUGH 03/31/2016 |
|------------------------------------------------------------|-----------------------------|---------------------------|-----------------------|--------------------------------|
| Valente Transport Inc. | Veit & Co. Inc. | Trucking/Disposal | \$ 828,802 | \$ 828,802 |
| Vizcaino's Trucking LLC | Veit & Co. Inc. | Trucking | \$ 267,734 | \$ 267,734 |
| Vizcaino's Trucking LLC | Globe Contractors Inc. | Trucking | \$ 127,324 | \$ 127,324 |
| Vizcaino's Trucking LLC | Veit & Co. Inc. | Trucking | \$ 20,164 | \$ 20,164 |
| ZS LLC | Gilbane C.G. Schmidt Inc. | Engineering Services | \$ 43,200 | \$ 43,040 |
| ZS LLC | Novum Structures LLC | Laser Scanning Services | \$ 5,470 | \$ 5,470 |
| TOTAL SBE CONSTRUCTION PROVIDER PARTICIPATION | | | \$ 109,946,103 | \$ 48,709,197 |
| % OF APPLICABLE CONSTRUCTION CONTRACT VALUE AWARDED | | | 29.9% | |
| % OF APPLICABLE CONSTRUCTION PAYMENTS MADE | | | | 24.7% |
| TOTAL ADJUSTED CONSTRUCTION PROVIDER PARTICIPATION | | | \$ 367,787,167 | \$ 197,135,413 |

SECTION 4

RESIDENTS PREFERENCE PROGRAM

We are committed to improving the lives of families in Southeastern Wisconsin.

Residents Preference Program Participation

The City of Milwaukee Residents Preference Program connects unemployed or underemployed residents with good-paying jobs. Northwestern Mutual has committed to improving the lives of families in

southeastern Wisconsin through its employee volunteer efforts and Northwestern Mutual Foundation giving. Our participation in RPP is just another example of our leadership in strengthening our hometown community.

TABLE 5: RPP PARTICIPATION LEVEL

Start of Project through March 31, 2016

| TOTAL CONSTRUCTION HOURS | | 770,085 | |
|-------------------------------------|---------|---------|---------|
| | GOAL | ACTUAL | STATUS |
| RPP Participation Percentage | 40.0% | 44.0% | +4.0 |
| RPP Construction Hours | 308,034 | 338,805 | +30,771 |



CONTRACT HOURS WORKED

RPP construction hours worked represent 44.0% of all construction hours through March 31, 2016.

RPP participation is 30,771 hours ahead of goal.

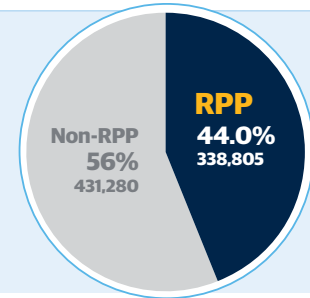


TABLE 6: RPP PARTICIPATION – EXCLUDING NON-WISCONSIN RESIDENTS

Start of Project through March 31, 2016

| TOTAL CONSTRUCTION HOURS WORKED | | 770,085 | |
|-------------------------------------------------------------------------|--|---------|----------|
| Less Hours Worked by Non-Wisconsin Residents | | | (62,304) |
| Construction Hours Worked by Wisconsin Residents Only | | | 707,781 |
| RPP Construction Hours | | | 338,805 |
| RPP Participation Percentage (excluding non-Wisconsin residents) | | | 47.9% |

If the number of non-Wisconsin resident hours is subtracted from the total number of hours worked, RPP participation increases to 47.9 percent. While we are reporting 44.0 percent participation for the first quarter of 2016, 47.9 percent aligns with the City's requirement.

Milwaukee Code of Ordinances (MCO) Section 355-7(1)(a) notes that for the purpose of calculating RPP participation "... 'worker hours'... excludes the number of hours of work performed by all non-Wisconsin residents."

Numerical data presented in separate tables may differ slightly due to rounding.

TABLE 7: RPP PARTICIPATION BY CONTRACTOR

| CONTRACTOR | TRADE | ON-SITE CONSTRUCTION HOURS THROUGH 03/31/2016 | | | |
|-------------------------------------------|--------------------------------|-----------------------------------------------|-------------|-----------|--------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| All-Tech Decorating Co. | Painting | 40.0% | 512.0 | 0.0 | 0.0% |
| APW | Acoustic Screen Wall | 40.0% | 387.8 | 169.8 | 43.8% |
| Arrow-Crete Construction LLC | Concrete | 66.7% | 513.8 | 249.5 | 48.6% |
| Arteaga Construction Inc. | Crane Rental | 0.0% | 8.0 | 8.0 | 100.0% |
| Arteaga Construction Inc. | Crane Rental | 0.0% | 955.0 | 692.0 | 72.5% |
| Belonger Corp. | Interior HVAC | 0.0% | 968.5 | 311.0 | 32.1% |
| Best Erectors Inc. | Ironwork | 0.0% | 5,452.5 | 3,627.0 | 66.5% |
| Best Erectors Inc. | Miscellaneous Metals | 0.0% | 8,075.0 | 3,685.3 | 45.6% |
| Black Sand Trucking | Trucking | 0.0% | 36.5 | 0.0 | 0.0% |
| Bohmann & Vick Inc. | Plumbing | 39.3% | 1,738.5 | 448.0 | 25.8% |
| Brand Energy Services | Specialty Services | 0.0% | 4,304.0 | 1,489.0 | 34.6% |
| Budnik & Sons Inc. | Trucking | 0.0% | 318.8 | 0.0 | 0.0% |
| C. LaShell Trucking | Trucking | 0.0% | 23.8 | 0.0 | 0.0% |
| C. LaShell Trucking | Trucking | 0.0% | 29.0 | 0.0 | 0.0% |
| C.G. Schmidt Inc. | General Contractors/Demo | 20.0% | 1,048.0 | 471.5 | 45.0% |
| C.G. Schmidt Inc. | Site Concrete | 40.0% | 76,195.0 | 37,578.5 | 49.3% |
| C.G. Schmidt Inc. | Carpentry | 40.0% | 2,688.5 | 1,402.5 | 52.2% |
| Ceco Concrete Construction LLC | Concrete Area D Core | 40.0% | 31,053.0 | 5,636.5 | 18.2% |
| Central Ceilings Systems Inc. | Tile Setter | 40.0% | 44.5 | 0.0 | 0.0% |
| Chenery Brothers Inc. | Waterproofing | 0.0% | 69.0 | 0.0 | 0.0% |
| Chilstrom Erecting Corp. | CIP Concrete | 0.0% | 61.0 | 61.0 | 100.0% |
| Chilstrom Erecting Corp. | Erecting | 0.0% | 44.0 | 16.0 | 36.4% |
| Choice Construction Co. Inc. | Rebar Installation | 40.0% | 16,626.0 | 6,941.0 | 41.7% |
| Choice Construction Co. Inc. | Steel Erection | 42.0% | 26,616.3 | 4,287.3 | 16.1% |
| Choice Construction Co. Inc. | Welded Wire Fabric Reinforcing | 40.0% | 27,280.5 | 11,124.0 | 40.8% |
| Clean Cut Tree Service Inc. | Landscaping | 0.0% | 64.0 | 0.0 | 0.0% |
| Cleveland Marble Co. | Stone Installation | 40.0% | 2,968.5 | 40.0 | 1.3% |
| Common Links Construction LLC | Stud & Drywall | 0.0% | 589.0 | 583.0 | 99.0% |
| Con-Cor Co. Inc. | Sawing | 0.0% | 23.3 | 0.0 | 0.0% |
| Con-Cor Co. Inc. | Concrete Coring | 0.0% | 144.8 | 0.0 | 0.0% |
| Con-Cor Co. Inc. | Sawing | 50.0% | 43.8 | 27.3 | 62.3% |
| Con-Cor Co. Inc. | Labor & Material Coring | 0.0% | 71.5 | 0.0 | 0.0% |
| Construction Supply & Erection | Steel Erection | 38.8% | 57,148.0 | 16,504.3 | 28.9% |

(CONTINUED ON PAGE 28)

TABLE 7: RPP PARTICIPATION BY CONTRACTOR (CONTINUED)

| CONTRACTOR | TRADE | ON-SITE CONSTRUCTION HOURS THROUGH 03/31/2016 | | | |
|-------------------------------|-------------------------------------------------------|-----------------------------------------------|-------------|-----------|--------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| Dairyland Electric Co. Inc. | Electrical | 100.0% | 233.0 | 233.0 | 100.0% |
| Dairyland Electric Co. Inc. | Electrical | 0.0% | 464.0 | 464.0 | 100.0% |
| Dairyland Electric Co. Inc. | Electrical | 0.0% | 3,010.3 | 1,439.0 | 47.8% |
| Dairyland Electric Co. Inc. | Electrical | 0.0% | 6,905.8 | 5,449.0 | 78.9% |
| Dairyland Electric Co. Inc. | Electrical | 0.0% | 1,330.5 | 696.5 | 52.3% |
| Dairyland Electric Co. Inc. | Telecom | 0.0% | 264.0 | 264.0 | 100.0% |
| Daniels Inc. | Trucking | 0.0% | 7.3 | 0.0 | 0.0% |
| Dnesco Electric Inc. | Electrical | 0.0% | 110.0 | 0.0 | 0.0% |
| Doral Corp. | Industrial Fabrication, Machinery Moving & Rigging | 0.0% | 664.5 | 0.0 | 0.0% |
| Duwe Metal Products Inc. | Acoustic Screen Wall | 0.0% | 16.0 | 0.0 | 0.0% |
| Duwe Metal Products Inc. | Mock Up | 0.0% | 47.5 | 0.0 | 0.0% |
| Duwe Metal Products Inc. | Site Installation Labor | 0.0% | 19,561.3 | 8,590.3 | 43.9% |
| EKG Trucking LLC | Trucking & Permits | 70.0% | 1,807.5 | 1,807.5 | 100.0% |
| Elite Environmental Service | Tank Cleaning | 0.0% | 12.3 | 0.0 | 0.0% |
| Faust Co. Inc. | Utility Disconnects | 0.0% | 118.0 | 36.0 | 30.5% |
| Flores Contracting | Erosion Control | 0.0% | 10.0 | 0.0 | 0.0% |
| Gilbane C.G. Schmidt Inc. | General Contractors | 40.2% | 33,338.5 | 13,860.0 | 41.6% |
| Globe Contractors Inc. | General Contractors | 15.0% | 4,997.5 | 1,672.0 | 33.5% |
| Gorman & Son Inc. | Trucking | 0.0% | 100.0 | 0.0 | 0.0% |
| Greg Rouse Trucking | Trucking | 0.0% | 528.8 | 409.3 | 77.4% |
| Greg Rouse Trucking | Trucking | 0.0% | 443.8 | 379.3 | 85.5% |
| GRO Horticultural Enterprises | Landscaping | 0.0% | 182.3 | 0.0 | 0.0% |
| Grunau Co. Inc. | Plumbing | 40.0% | 91,479.8 | 34,416.0 | 37.6% |
| Grunau Co. Inc. | Plumbing | 40.0% | 117.0 | 0.0 | 0.0% |
| Hawk Construction LLC | Foundations & Helical Piers | 0.0% | 161.8 | 0.0 | 0.0% |
| Hetzel Tile & Marble Inc. | Hard Tile/Interior Stone Installation | 0.0% | 5.5 | 0.0 | 0.0% |
| Hetzel Tile & Marble Inc. | Tile Setter | 0.0% | 122.0 | 0.0 | 0.0% |
| Hetzel-Sanfilippo Inc. | Framing & Drywall | 48.3% | 11,792.5 | 4,681.5 | 39.7% |
| Hetzel-Sanfilippo Inc. | Miscellaneous General Conditions | 33.3% | 641.0 | 203.5 | 31.7% |
| Hetzel-Sanfilippo Inc. | Mock Up | 42.6% | 1,000.5 | 470.5 | 47.0% |
| Hetzel-Sanfilippo Inc. | Carpentry | 40.0% | 1,873.5 | 713.0 | 34.1% |
| High Voltage Maintenance | Electrical | 0.0% | 73.5 | 0.0 | 0.0% |

(CONTINUED ON PAGE 29)

TABLE 7: RPP PARTICIPATION BY CONTRACTOR (CONTINUED)

| CONTRACTOR | TRADE | ONSITE CONSTRUCTION HOURS THROUGH 03/31/2016 | | | |
|-----------------------------------------------------------|---------------------------|----------------------------------------------|-------------|-----------|--------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| Hurt Electric Inc. | Electrical | 0.0% | 9,155.0 | 4,393.5 | 48.0% |
| Insulation Industries Inc. | HVAC Labor/Material | 0.0% | 12,772.0 | 4,749.0 | 37.2% |
| Integrity Environmental | Asbestos Abatement | 80.9% | 2,544.5 | 2,397.5 | 94.2% |
| J & J Contracting LLC | Waste Removal | 40.0% | 683.0 | 451.0 | 66.0% |
| J.F. Ahern Co. | Mechanical/Plumbing | 40.9% | 2,614.7 | 722.5 | 27.6% |
| J.T. Farina Enterprises LLC | Trucking | 0.0% | 733.3 | 395.5 | 53.9% |
| J.T. Farina Enterprises LLC | Trucking | 0.0% | 666.0 | 402.5 | 60.4% |
| JCP Construction LLC | Foundation Waterproofing | 42.1% | 3,940.0 | 3,844.3 | 97.6% |
| JCP Construction LLC | Carpentry | 0.0% | 12,278.0 | 6,909.0 | 56.3% |
| JCP Construction LLC | Kitchen Equipment Install | 0.0% | 296.0 | 250.0 | 84.5% |
| JCP Construction LLC | Millwork | 0.0% | 64.5 | 21.0 | 32.6% |
| JCP Construction LLC | Fire Protection | 0.0% | 78.0 | 78.0 | 100.0% |
| Kay & Sons LLC | Carpentry | 40.0% | 22.0 | 0.0 | 0.0% |
| Klein-Dickert Milwaukee Inc. | Glass | 0.0% | 28.0 | 0.0 | 0.0% |
| KMI Construction LLC | Masonry | 40.0% | 19,438.0 | 7,570.0 | 38.9% |
| KMI Construction LLC | Masonry | 40.0% | 52.0 | 0.0 | 0.0% |
| Langer Roofing & Sheet Metal Inc. | Roofing | 40.0% | 3,936.0 | 989.0 | 25.1% |
| M. Peters Trucking Inc. | Trucking | 0.0% | 162.5 | 0.0 | 0.0% |
| Marek Landscaping LLC | Erosion Control | 44.6% | 22.5 | 0.0 | 0.0% |
| Marshall Erecting Inc. | Electrical | 0.0% | 71.0 | 19.5 | 27.5% |
| McDowell Construction Corp. | Asphalt | 66.7% | 370.0 | 260.0 | 70.3% |
| McDowell Construction Corp. | Fencing | 0.0% | 196.0 | 177.0 | 90.3% |
| McKinley's Corp. | HVAC Demolition | 0.0% | 222.0 | 171.0 | 77.0% |
| Midwest Drilled Foundations & Engineering Inc. | Helical Piers | 50.0% | 242.0 | 118.5 | 49.0% |
| Midwest Stairs & Iron Inc. | Roofing | 50.0% | 453.0 | 0.0 | 0.0% |
| Mittelstadt LLC | Trucking | 0.0% | 13.5 | 0.0 | 0.0% |
| Morrow Equipment Company | Millwright | 0.0% | 329.0 | 0.0 | 0.0% |
| Munson Inc. | Fencing | 40.2% | 627.0 | 99.3 | 15.8% |
| Munson Inc. | Fencing | 40.0% | 69.0 | 0.0 | 0.0% |
| Natural Athletic Turf LLC | Hardscape Restoration | 45.6% | 438.3 | 94.3 | 21.5% |
| New Berlin Grading Inc. | Excavating | 50.0% | 181.5 | 89.5 | 49.3% |
| Northway Fencing Inc. | Fencing | 0.0% | 24.0 | 16.0 | 66.7% |
| P. J. Trucking Inc. | Trucking | 0.0% | 8.3 | 0.0 | 0.0% |

(CONTINUED ON PAGE 30)

TABLE 7: RPP PARTICIPATION BY CONTRACTOR (CONTINUED)

| CONTRACTOR | TRADE | ONSITE CONSTRUCTION HOURS THROUGH 03/31/2016 | | | |
|---------------------------------------------------|----------------------------------|----------------------------------------------|-------------|-----------|--------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| P.L. Freeman Co. | HVAC Labor/Material | 0.0% | 4,532.0 | 2,694.5 | 59.5% |
| P.L. Freeman Co. | HVAC Labor/Material | 0.0% | 575.5 | 575.5 | 100.0% |
| Precise Excavating LLC | Excavating | 0.0% | 110.0 | 0.0 | 0.0% |
| Rams Contracting Ltd. | Trucking | 0.0% | 172.8 | 126.3 | 73.1% |
| Renegade Trucking LLC | Trucking | 0.0% | 489.8 | 489.8 | 100.0% |
| Renegade Trucking LLC | Trucking | 0.0% | 528.0 | 484.8 | 91.8% |
| Reynolds Rigging & Crane Service Inc. | Crane Rental | 0.0% | 1,808.9 | 0.0 | 0.0% |
| Reynolds Rigging & Crane Service Inc. | Millwright | 0.0% | 577.0 | 0.0 | 0.0% |
| Reynolds Rigging & Crane Service Inc. | Crane Rental | 0.0% | 579.5 | 0.0 | 0.0% |
| Reynolds Rigging & Crane Service Inc. | Crane Rental | 0.0% | 30.8 | 0.0 | 0.0% |
| Reynolds Rigging & Crane Service Inc. | Crane Rental | 0.0% | 8.5 | 0.0 | 0.0% |
| Rockwell Mechanical LLC | HVAC Supplier/Labor | 0.0% | 3,056.0 | 2,747.5 | 89.9% |
| Rockwell Mechanical LLC | Chiller Procurement/Installation | 0.0% | 119.0 | 119.0 | 100.0% |
| S.J. Stanley Trucking Inc. | Trucking | 0.0% | 317.5 | 18.5 | 5.8% |
| Schlarb Contractors | Trucking | 0.0% | 2,021.3 | 530.3 | 26.2% |
| Schlarb Contractors | Trucking | 0.0% | 4,306.5 | 1,239.8 | 28.8% |
| Security Officer Services Inc. | Site Security | 40.0% | 9,710.3 | 9,242.3 | 95.2% |
| Smithsonian Materials | Trucking | 0.0% | 14.0 | 14.0 | 100.0% |
| Smithsonian Materials | Trucking | 0.0% | 80.8 | 80.8 | 100.0% |
| Staff Electric Co. Inc. | Electrical | 40.8% | 5,038.5 | 2,072.0 | 41.1% |
| Staff Electric Co. Inc. | Electrical | 70.5% | 727.0 | 331.5 | 45.6% |
| Staff Electric Co. Inc. | Electrical | 50.0% | 68.5 | 68.5 | 100.0% |
| Staff Electric Co. Inc. | Electrical | 50.0% | 55,866.8 | 32,229.5 | 57.7% |
| Staff Electric Co. Inc. | Electrical | 0.0% | 387.0 | 270.0 | 69.8% |
| Stano Landscaping | Hardscape Restoration | 0.0% | 20.3 | 0.0 | 0.0% |
| State Painting Co. | Painting | 0.0% | 160.0 | 0.0 | 0.0% |
| Still Trucking | Trucking | 0.0% | 90.3 | 0.0 | 0.0% |
| T & T Tree Services LLC | Landscaping | 0.0% | 45.0 | 0.0 | 0.0% |
| Terra Engineering & Construction Corp. | Sheeting | 0.0% | 14,503.0 | 2,159.0 | 14.9% |
| Thomas A. Mason Co. Inc. | Taping | 0.0% | 22.5 | 8.0 | 35.6% |
| Thomas A. Mason Co. Inc. | Painting | 0.0% | 329.0 | 329.0 | 100.0% |
| Thomas A. Mason Co. Inc. | Taping | 0.0% | 2,611.0 | 1,589.0 | 60.9% |
| Thomas A. Mason Co. Inc. | Taping | 0.0% | 7.5 | 0.0 | 0.0% |

(CONTINUED ON PAGE 31)

TABLE 7: RPP PARTICIPATION BY CONTRACTOR (CONTINUED)

| CONTRACTOR | TRADE | ONSITE CONSTRUCTION HOURS THROUGH 03/31/2016 | | | |
|--------------------------------|---------------------------------|----------------------------------------------|------------------|------------------|--------------|
| | | Projected RPP% | Total Hours | RPP Hours | RPP% |
| Thorne Associates Inc. | Drywall | 29.6% | 14,811.5 | 0.0 | 0.0% |
| Titan Building Co. | Carpentry | 0.0% | 551.0 | 130.5 | 23.7% |
| Tom's Truck Service | Trucking | 0.0% | 306.3 | 306.3 | 100.0% |
| Tom's Truck Service | Trucking | 0.0% | 205.5 | 205.5 | 100.0% |
| Treescapes Inc. | Landscaping | 0.0% | 8.8 | 0.0 | 0.0% |
| Tremmel-Anderson Trucking LLC | Trucking | 0.0% | 2,044.3 | 799.8 | 39.1% |
| Tri Star Mechanical | HVAC | 0.0% | 222.5 | 0.0 | 0.0% |
| Triada Employment Services LLC | Assembly Work | 0.0% | 35,496.8 | 34,649.0 | 97.6% |
| United Steel Works Inc. | Specialty Glazing in the Atrium | 0.0% | 6,871.7 | 3,147.0 | 45.8% |
| USA Fire Protection Inc. | Fire Protection | 40.0% | 8,334.8 | 3,109.8 | 37.3% |
| Valente Transport Inc. | Trucking | 42.4% | 466.8 | 154.5 | 33.1% |
| Valente Transport Inc. | Trucking/Disposal | 0.0% | 838.3 | 630.8 | 75.2% |
| Vandalae Services Inc. | Trucking | 0.0% | 43.0 | 0.0 | 0.0% |
| Veit & Co. Inc. | Earthwork | 39.3% | 26,480.3 | 14,050.0 | 53.1% |
| Veit & Co. Inc. | General Contractors | 40.0% | 29,679.5 | 13,812.5 | 46.5% |
| Veteran's Truck Line Inc. | Trucking | 0.0% | 63.0 | 0.0 | 0.0% |
| Vizzaino's Trucking LLC | Trucking | 90.0% | 1,063.5 | 1,000.8 | 94.1% |
| Weyker Excavating LLC | Trucking | 0.0% | 23.5 | 0.0 | 0.0% |
| Wilkin Insulation Co. | Fireproofing | 30.0% | 12,991.0 | 4,035.0 | 31.1% |
| Zien Inc. | Mechanical | 0.0% | 418.0 | 0.0 | 0.0% |
| PROJECT TOTALS | | 40.0% | 770,085.4 | 338,804.8 | 44.0% |

Gregory Pitt works for C.G. Schmidt Inc. on The Tower and Commons project and is certified through the Residents Preference Program.

A typical day for Greg is directing traffic on the street, tending to garbage and water removal, building ramps and signaling the crane. "I was working on this project during the very first phase when it was nothing but a big hole,"

he says. "To watch that hole grow to 30 floors in the air is a beautiful sight."

Like many of the workers, Greg likes to take his kids past the projects he's worked on. "It brings me joy to hear them say, 'My daddy did this' or 'My daddy did that' when we ride by," he says. "To me, this project is a monument. I will be here until the end, and this building will always be a part of me."



TABLE 8: RPP PARTICIPATION BY TRADE

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 03/31/2016 |
|----------------------------------------------|-----------------------|----------|------------------------------------|
| Asbestos Abatement Worker (14) | 7 | 53204 | 945.0 |
| | 6 | 53215 | 1,145.5 |
| | 1 | 53234 | 307.0 |
| Bricklayer (12) | 1 | 53204 | 433.0 |
| | 1 | 53208 | 683.5 |
| | 1 | 53210 | 23.0 |
| | 1 | 53213 | 848.0 |
| | 1 | 53214 | 48.0 |
| | 3 | 53218 | 2,031.5 |
| | 1 | 53219 | 397.5 |
| | 1 | 53223 | 848.0 |
| | 1 | 53225 | 40.0 |
| | 1 | 53227 | 199.0 |
| Carpenter & Soft Floor Layer (59) | 1 | 53202 | 1,791.5 |
| | 1 | 53204 | 1,588.3 |
| | 3 | 53206 | 2,536.0 |
| | 1 | 53207 | 95.5 |
| | 4 | 53208 | 2,054.5 |
| | 4 | 53209 | 532.5 |
| | 1 | 53210 | 80.0 |
| | 2 | 53211 | 1,031.0 |
| | 2 | 53212 | 1,037.5 |
| | 1 | 53213 | 2,447.0 |
| | 8 | 53215 | 4,923.3 |
| | 2 | 53216 | 1,267.0 |
| | 5 | 53218 | 1,981.5 |
| | 3 | 53219 | 1,819.0 |
| | 8 | 53221 | 4,366.5 |
| | 4 | 53222 | 3,992.5 |
| | 1 | 53223 | 2,777.5 |
| | 3 | 53224 | 4,176.5 |
| | 2 | 53225 | 823.5 |
| | 1 | 53227 | 2,172.0 |
| 2 | 53233 | 1,918.0 | |
| Cement Mason/Concrete Finisher (13) | 1 | 53205 | 1,559.0 |
| | 2 | 53206 | 174.5 |

(CONTINUED ON PAGE 33)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 03/31/2016 |
|--------------------------------------|-----------------------|----------|------------------------------------|
| | 2 | 53207 | 795.0 |
| | 1 | 53209 | 1,824.5 |
| | 1 | 53215 | 558.0 |
| | 3 | 53219 | 2,438.5 |
| | 1 | 53222 | 118.5 |
| | 1 | 53223 | 577.0 |
| | 1 | 53224 | 1,831.5 |
| Drywall Taper or Finisher (7) | 1 | 53202 | 22.0 |
| | 2 | 53204 | 508.0 |
| | 1 | 53206 | 584.0 |
| | 1 | 53208 | 30.0 |
| | 2 | 53215 | 894.0 |
| Electrician (44) | 1 | 53202 | 3,007.3 |
| | 1 | 53204 | 123.0 |
| | 1 | 53205 | 955.5 |
| | 1 | 53206 | 624.0 |
| | 4 | 53207 | 2,959.0 |
| | 3 | 53208 | 2,503.0 |
| | 3 | 53209 | 1,793.0 |
| | 4 | 53210 | 2,333.8 |
| | 1 | 53212 | 57.0 |
| | 3 | 53215 | 1,585.0 |
| | 4 | 53216 | 4,820.5 |
| | 5 | 53218 | 4,305.3 |
| | 3 | 53219 | 4,083.3 |
| | 4 | 53220 | 5,299.0 |
| | 3 | 53221 | 5,319.3 |
| | 1 | 53222 | 1,226.0 |
| | 1 | 53223 | 412.0 |
| | 1 | 53225 | 728.5 |
| Fence Erector (4) | 2 | 53204 | 102.5 |
| | 1 | 53218 | 99.3 |
| | 1 | 53220 | 90.5 |
| General Laborer (154) | 1 | 53202 | 9.0 |
| | 14 | 53204 | 4,038.5 |
| | 7 | 53205 | 4,678.0 |

(CONTINUED ON PAGE 34)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 03/31/2016 |
|--------------------------------------|-----------------------|----------|------------------------------------|
| | 11 | 53206 | 4,613.9 |
| | 9 | 53207 | 4,037.5 |
| | 5 | 53208 | 2,028.5 |
| | 11 | 53209 | 9,467.0 |
| | 3 | 53210 | 1,880.3 |
| | 3 | 53211 | 1,161.0 |
| | 11 | 53212 | 8,689.8 |
| | 1 | 53213 | 10.0 |
| | 3 | 53214 | 3,043.0 |
| | 7 | 53215 | 2,970.5 |
| | 14 | 53216 | 8,456.3 |
| | 17 | 53218 | 5,734.0 |
| | 5 | 53219 | 5,499.8 |
| | 3 | 53220 | 977.5 |
| | 7 | 53221 | 7,144.0 |
| | 6 | 53222 | 2,101.5 |
| | 1 | 53223 | 46.0 |
| | 4 | 53224 | 3,787.5 |
| | 9 | 53225 | 6,110.5 |
| | 1 | 53228 | 944.5 |
| | 1 | 53233 | 70.0 |
| Glazier (2) | 1 | 53233 | 586.5 |
| | 1 | 53228 | 36.5 |
| Heat or Frost Insulator (6) | 2 | 53204 | 2,086.0 |
| | 1 | 53213 | 604.0 |
| | 1 | 53216 | 801.0 |
| | 1 | 53221 | 729.5 |
| | 1 | 53227 | 528.5 |
| Heavy Equipment Operator (15) | 2 | 53207 | 371.0 |
| | 1 | 53209 | 16.0 |
| | 2 | 53211 | 2,734.5 |
| | 2 | 53212 | 449.0 |
| | 1 | 53215 | 980.5 |
| | 1 | 53218 | 850.0 |
| | 2 | 53219 | 2,330.0 |
| | 2 | 53222 | 652.0 |

(CONTINUED ON PAGE 35)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 03/31/2016 |
|----------------------------|-----------------------|----------|------------------------------------|
| | 1 | 53224 | 194.0 |
| | 1 | 53225 | 3,090.5 |
| Ironworker (67) | 1 | 53202 | 647.3 |
| | 4 | 53204 | 5,126.3 |
| | 2 | 53205 | 112.5 |
| | 6 | 53206 | 4,041.5 |
| | 4 | 53207 | 1,492.5 |
| | 5 | 53208 | 3,372.3 |
| | 4 | 53209 | 3,877.5 |
| | 3 | 53210 | 1,390.8 |
| | 2 | 53211 | 1,872.5 |
| | 1 | 53212 | 831.5 |
| | 1 | 53213 | 781.0 |
| | 7 | 53215 | 7,807.3 |
| | 1 | 53216 | 57.0 |
| | 3 | 53218 | 3,957.5 |
| | 4 | 53219 | 5,647.8 |
| | 3 | 53220 | 2,241.5 |
| | 5 | 53221 | 4,151.0 |
| | 2 | 53222 | 2,273.0 |
| | 1 | 53223 | 557.5 |
| | 5 | 53225 | 5,088.5 |
| | 2 | 53228 | 700.5 |
| | 1 | 53233 | 1,352.5 |
| Landscaper (1) | 1 | 53204 | 94.3 |
| Painter/Sprayer (4) | 1 | 53207 | 55.0 |
| | 1 | 53208 | 56.0 |
| | 1 | 53214 | 178.0 |
| | 1 | 53216 | 48.0 |
| Pipefitter (3) | 1 | 53207 | 54.5 |
| | 1 | 53216 | 586.0 |
| | 1 | 53225 | 16.0 |
| Plasterer (1) | 1 | 53225 | 1,347.0 |
| Plumber (16) | 1 | 53204 | 1,735.8 |
| | 1 | 53208 | 1,182.0 |
| | 1 | 53209 | 533.0 |

(CONTINUED ON PAGE 36)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

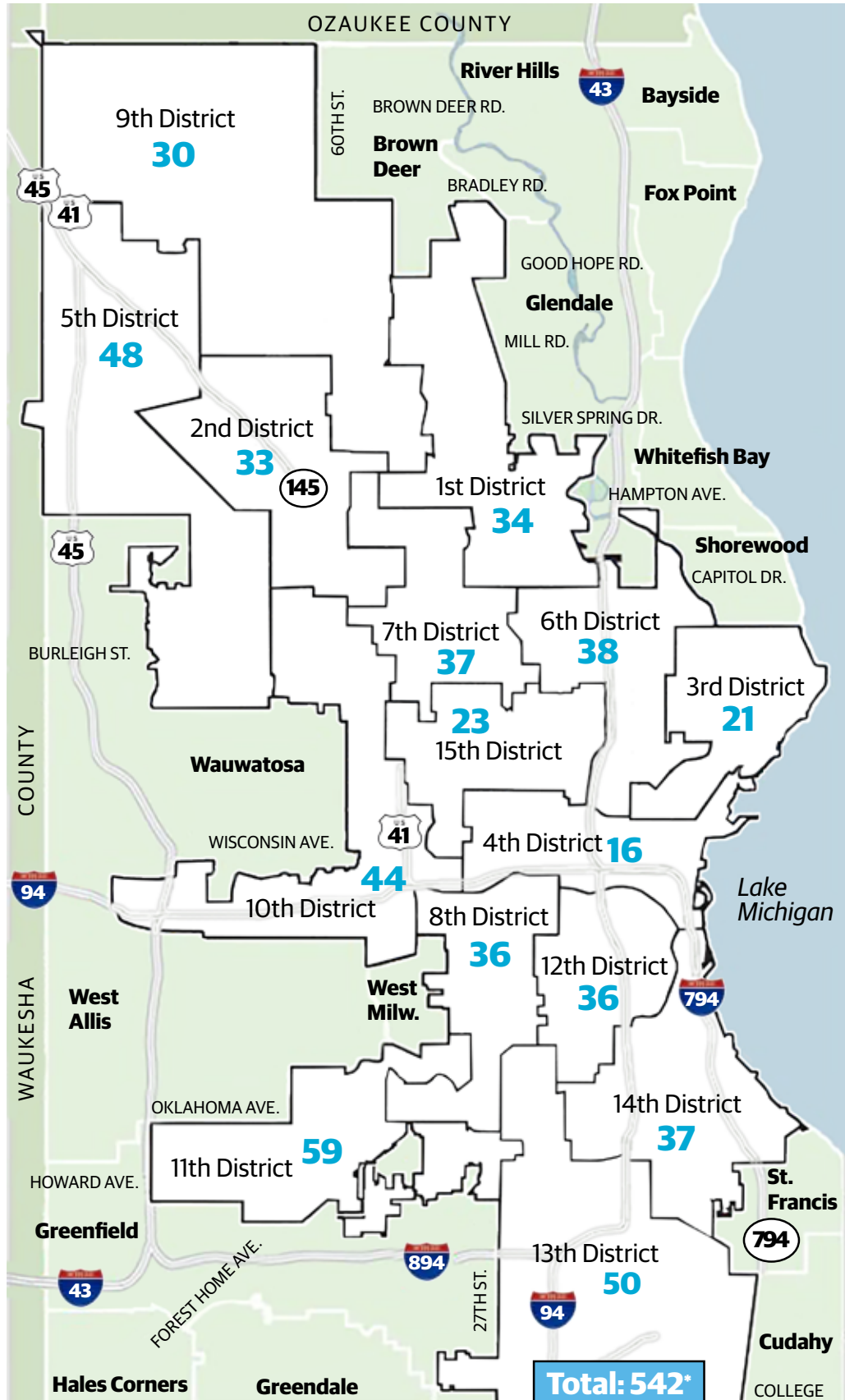
| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 03/31/2016 |
|--------------------------------|-----------------------|----------|------------------------------------|
| | 2 | 53211 | 1,541.0 |
| | 1 | 53212 | 1,227.0 |
| | 2 | 53215 | 720.3 |
| | 1 | 53216 | 661.0 |
| | 1 | 53218 | 63.0 |
| | 1 | 53220 | 36.0 |
| | 1 | 53222 | 1,161.0 |
| | 1 | 53224 | 722.0 |
| | 3 | 53225 | 1,272.3 |
| Roofer (6) | 1 | 53207 | 532.5 |
| | 1 | 53210 | 165.5 |
| | 1 | 53223 | 400.0 |
| | 1 | 53224 | 37.5 |
| | 1 | 53225 | 44.0 |
| | 1 | 53228 | 372.5 |
| Security (13) | 1 | 53206 | 596.3 |
| | 2 | 53208 | 2,775.8 |
| | 2 | 53212 | 1,621.3 |
| | 1 | 53215 | 1,409.2 |
| | 4 | 53216 | 1,992.5 |
| | 1 | 53218 | 36.8 |
| | 2 | 53225 | 810.5 |
| Sheet Metal Worker (22) | 1 | 53202 | 9.0 |
| | 2 | 53206 | 293.5 |
| | 3 | 53207 | 1,901.0 |
| | 1 | 53210 | 170.0 |
| | 3 | 53212 | 1,069.8 |
| | 2 | 53215 | 1,527.0 |
| | 4 | 53218 | 1,708.3 |
| | 1 | 53220 | 1,197.3 |
| | 1 | 53221 | 199.5 |
| | 1 | 53222 | 1,794.0 |
| | 1 | 53224 | 750.5 |
| | 2 | 53227 | 2,158.8 |
| Sprinkler Fitter (4) | 1 | 53208 | 1,378.0 |
| | 1 | 53211 | 141.3 |

(CONTINUED ON PAGE 37)

TABLE 8: RPP PARTICIPATION BY TRADE (CONTINUED)

| TRADE | NUMBER OF RPP WORKERS | ZIP CODE | TOTAL RPP HOURS THROUGH 03/31/2016 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------|------------------------------------|
| | 1 | 53220 | 1,095.5 |
| | 1 | 53223 | 495.0 |
| Steamfitter (23) | 1 | 53204 | 1,389.0 |
| | 3 | 53207 | 3,203.0 |
| | 2 | 53212 | 1,019.0 |
| | 1 | 53213 | 1,987.3 |
| | 2 | 53214 | 2,094.3 |
| | 1 | 53215 | 1,043.5 |
| | 1 | 53218 | 574.0 |
| | 3 | 53219 | 1,211.0 |
| | 3 | 53221 | 713.5 |
| | 1 | 53222 | 563.3 |
| | 1 | 53224 | 543.0 |
| | 2 | 53225 | 1,703.5 |
| | 1 | 53227 | 503.5 |
| | 1 | 53228 | 854.3 |
| Technician (14) | 1 | 53204 | 556.5 |
| | 1 | 53209 | 321.5 |
| | 2 | 53212 | 1,235.0 |
| | 2 | 53214 | 401.3 |
| | 2 | 53215 | 537.0 |
| | 3 | 53221 | 500.0 |
| | 2 | 53222 | 587.0 |
| | 1 | 53224 | 199.0 |
| Truck Driver (49) | 2 | 53204 | 72.3 |
| | 2 | 53207 | 422.0 |
| | 3 | 53209 | 180.0 |
| | 2 | 53210 | 283.8 |
| | 2 | 53214 | 92.0 |
| | 14 | 53215 | 2,887.0 |
| | 2 | 53218 | 422.8 |
| | 5 | 53219 | 1,822.8 |
| | 7 | 53221 | 603.5 |
| | 2 | 53222 | 281.8 |
| | 6 | 53223 | 1,800.0 |
| | 2 | 53224 | 607.8 |
| TOTAL | 553* | | 338,804.6 |
| *BECAUSE WORKERS MAY WORK IN MORE THAN ONE TRADE, THE TOTAL NUMBER LISTED HERE IS HIGHER THAN THE ACTUAL NUMBER. THE CONFIRMED NUMBER OF WORKERS EMPLOYED THROUGH THE RESIDENTS PREFERENCE PROGRAM IS <u>536</u> . | | | |

DISTRIBUTION OF RPP-CERTIFIED WORKERS BY MILWAUKEE ALDERMANIC DISTRICT AS OF MARCH 31, 2016



*THE CONFIRMED NUMBER OF WORKERS EMPLOYED THROUGH THE RESIDENTS PREFERENCE PROGRAM IS 536. WORKERS WHO MOVED DURING THE PROJECT MAY BE COUNTED IN MORE THAN ONE DISTRICT.

SECTION 5

APPRENTICESHIP PROGRAM

We are committed to helping Milwaukee residents get a jump-start in their careers.

Apprenticeship Participation

Northwestern Mutual includes apprenticeship requirements in its construction contracts. Apprenticeships combine classroom instruction with on-the-job learning while working on construction projects under the supervision of experienced journey workers. The availability of construction apprenticeships varies by trade, employer and market fluctuations.

Contractors on The Tower and Commons project are asked to maximize the number of apprentices utilized in accordance with guidelines issued by the Wisconsin Department of Workforce Development. The table below includes only those trades considered apprenticeable in the state of Wisconsin.

TABLE 9: APPRENTICESHIP STATUS

Through March 31, 2016

| TRADE | JOURNEYPERSONS | APPRENTICES | SUBJOURNEYPERSONS | UNION LOCAL NO. |
|--------------------------------|----------------|-------------|-------------------|-----------------|
| Bricklayer | 31 | 5 | 0 | 8 |
| Carpenter and Soft Floor Layer | 235 | 20 | 0 | 161 |
| Cement Mason/Concrete Finisher | 35 | 7 | 0 | 599 |
| Drywall Taper or Finisher | 19 | 0 | 0 | 7 |
| Electrician | 114 | 14 | 0 | 494 |
| General Laborer | 331 | 10 | 0 | 113 |
| Glazier | 11 | 0 | 0 | 1204 |
| Heat or Frost Insulator | 22 | 7 | 0 | 19 |
| Heavy Equipment Operator | 122 | 11 | 0 | 139 |
| Ironworker | 238 | 55 | 0 | 8 |
| Millwright | 9 | 2 | 0 | 1056 |
| Painter/Sprayer | 10 | 0 | 0 | 7 |
| Piledriver | 7 | 0 | 0 | 2337 |
| Pipefitter | 21 | 6 | 0 | 183 |
| Plasterer | 10 | 0 | 0 | 599 |
| Plumber | 52 | 12 | 0 | 75 |
| Roofer | 24 | 0 | 1 | 65 |
| Sheet Metal Worker | 68 | 11 | 4 | 18 |
| Sprinkler Fitter | 14 | 2 | 0 | 183 |
| Steamfitter | 47 | 7 | 6 | 601 |
| Teledata Communications | 21 | 1 | 0 | 494 |
| Tile Layer | 7 | 2 | 0 | 5 |
| Tuck Pointers | 5 | 0 | 0 | 599 |
| TOTALS | 1,453 | 172 | 11 | |

* Journeypersons sometimes work in more than one trade.

