STEVEN M. STE. MARIE

6155 N. Shoreland Avenue Whitefish Bay, Wisconsin 53217 414-964-2196

PROFESSIONAL EXPERIENCE

1997-present PRESIDENT—Shoreland Investments 4 LTD, parent company of Bay View Maytag Laundromat 2510 S. Kinnickinnic Ave. Milwaukee.

2000-2005 Jewel-Osco, Milwaukee, Wisconsin

OPERATING MANAGER Oversee sales and operations for a retail location of approximately \$4,000,000/yr with a staff of 25 while keeping within payroll constraints. Responsible for planning general merchandising of store products. Personally plan and execute all seasonal space and order merchandise accordingly. Promote sales plans and set goals for sales staff, resolve customer service issues.

1991-1999 Spic and Span, Inc-Milwaukee, Wisconsin

ASSISTANT PRODUCTION MANAGER, DRYCLEANING MANAGER, PLANT MANAGER for this privately held Dry Cleaning and Laundry plant with 40 drop stores and \$10 million in gross sales. Supervised approximately 90 employees in the areas of general production, garment finishing and full service alterations.

- * Reduced productive labor year over year in five of the last seven years, costs that ran 1% under prior year.
- *Provided technical advice in local newscasts and television spots on dry cleaning related issues (tapes are available).
- 1985-1990 <u>Steiner Corporation</u>-Milwaukee, Wisconsin and Chicago, Illinois (American Industrial Service Division)

ASSISTANT PRODUCTION MANAGER (1988-1989) for this privately held international industrial textile firm with annual sales of \$700 million. Supervise a 17 person production crew; hold accountability for maximizing employee productivity and ensuring smooth work flow.

MANAGER-Office Administration / Electronic Data Processing / Credit and Collections / Personnel / Safety / Legal Liaison (1986-1988). Primary responsibilities encompassed the administration of a \$250,000 budget in directing office operations and supervising both the EDP and Accounting departments.

MILITARY EXPERIENCE

1976-1984 United States Navy, United States Naval Reserve

SECOND CLASS PETTY OFFICER. Promoted through positions of increasing scope and authority during Persian Gulf and Southeast Asian deployments. Honorable Discharge.

EDUCATION

1981-1984 University of Wisconsin - Green Bay

Bachelor of Arts in Economic (International), Bachelor of Arts in Business (Management).

COMMUNITY INVOLVEMENT

2009-present Member Bay View Business Association, sponsor Bay View Maytag Laundromat Night at Chill on the Hill, Humboldt Park, June 2009 for the Bay View Neighborhood Association.