$4^{\text {th }} \&$ Highland Retail Space
Submittal Summary

Submitter: United Broadcasting Group, Inc.
Wilmington, DE corporate office
Ronald Hill, President

Base Rent:
$\$ 5,041.20$ per month beginning in Month 3
(First two months free rent during build-out)
\$7.20/SF annual rent
Rent Adjustment: 7\% per year
Base Term:
Five years
Renewals:
One five-year renewal
Additional Payments
$\$ 25,000 /$ year for common expenses and payment in lieu of taxes
Commission
6\%

Use: Half used for upscale restaurant, lounge \& social club catering to 25 \& up patrons
Half used for FCC-regulated radio station with a format of urban adult contemporary, Top 40 and Gospel music. Party has previously secured a FM license from the FCC

Needed Approvals: Class B Liquor License with dance component, Food License Proposed Renovations: \$350,000; cash

Rent Schedule

| Year | Amount |  | Unit Rent |  |  |
| :--- | :--- | ---: | :--- | :--- | :--- |
| 1 | $\$$ | $50,412.00$ | $\$$ | 7.20 | Two months free |
| 2 | $\$$ | $64,728.96$ | $\$$ | 7.70 | $7 \%$ annual increases |
| 3 | $\$$ | $69,260.04$ | $\$$ | 8.24 |  |
| 4 | $\$$ | $74,108.28$ | $\$$ | 8.82 |  |
| 5 | $\$$ | $79,295.88$ | $\$$ | 9.43 |  |
| 5 -year total | $\$$ | $337,805.16$ |  |  |  |

$4^{\text {th }} \&$ Highland Retail Space
Submittal Summary

Submitter: Downtown Silk MKE, LLC
Milwaukee, WI corporate office
Joe Ferraro, Managing Principal

Base Rent:
$\$ 10,000.00$ per month
\$14.27/SF annual rent
Rent Adjustment: 2\% per year
Base Term:
Renewals:
Additional Payment:
Commission: $\quad 4 \%$ or $\$ 5.71 /$ SF, which would equal $\$ 48,003.97$
10 years
Four five-year renewals
$\$ 25,000 /$ year for common expenses and payment in lieu of taxes

Use: Upscale gentlemen's club (aka an adult nightclub)
Needed Approvals: Class B Tavern License, PEP License
Proposed Renovations: \$1,160,000; personally financed

Rent Schedule

| Year | Amount | Unit Rent |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 1 | $\$$ | $120,000.00$ | $\$$ | 14.27 |
|  |  |  |  |  |
| 2 | $\$$ | $122,400.00$ | $\$ 14.56$ | $2 \%$ annual <br> increases |
| 3 | $\$$ | $124,848.00$ | $\$ 14.85$ |  |
| 4 | $\$$ | $127,344.96$ | $\$$ | 15.15 |
| 5 | $\$$ | $129,891.84$ | $\$$ | 15.45 |
|  |  |  |  |  |
| 5 -Year Total | $\$$ | $624,484.80$ |  |  |

Full 10-Year Rent Schedule

| Year | Amount | Unit Rent |  |  |
| :---: | :--- | ---: | :--- | :--- |
| 6 | $\$$ | $132,489.72$ | $\$$ | 15.76 |
|  |  |  |  |  |
| 7 | $\$$ | , 139.56 | $\$$ | 16.07 |
|  |  |  |  |  |
| 8 | $\$$ | $137,842.32$ | $\$$ | 16.40 |
|  |  |  |  |  |
| 9 | $\$$ | $140,599.20$ | $\$$ | 16.72 |
|  |  |  |  |  |
| 10 | $\$$ | $143,411.16$ | $\$$ | 17.06 |
|  |  |  |  |  |
| 10 Year Total | $\$ 1,313,966.76$ |  |  |  |

